CITY OF CAPE MAY
2020 BUDGET TIMELINE

	PROJECTED	REVISED STATUTORY DATE
MANAGERS BUDGET	2/25/2020	2/28/2020
BUDGET INTRODUCTION	3/17/2020	3/30/2020
PUBLIC HEARING	4/21/2020	4/30/2020
BUDGET ADOPTION	4/21/2020	4/30/2020

Jerry Inderwies, City Manager
February 25, 2020

CITY OF CAPE MAY
2020 BUDGET

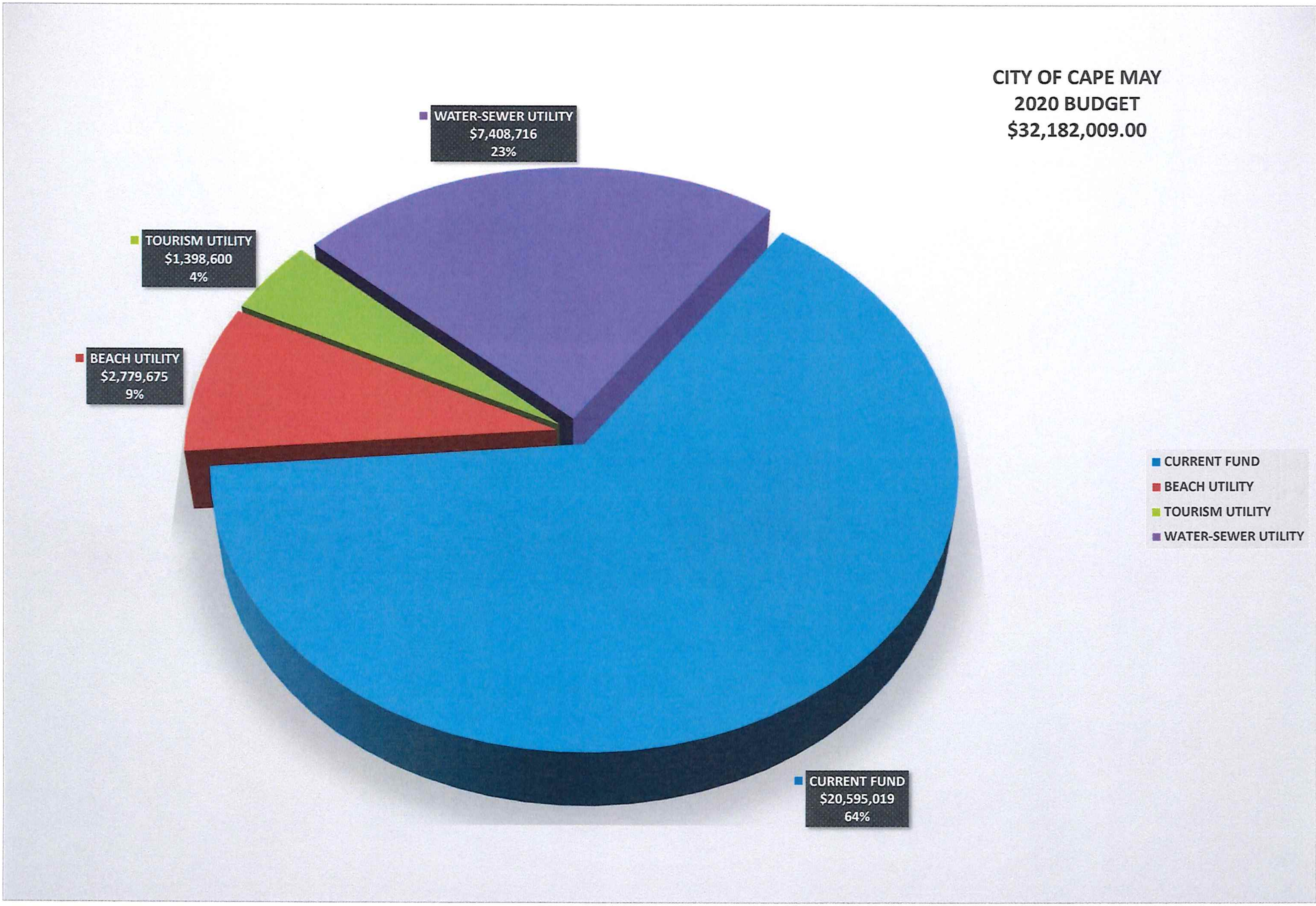
CURRENT FUND	$20,595,019
BEACH UTILITY	$2,779,675
TOURISM UTILITY	$1,398,600
WATER-SEWER UTILITY	$7,408,716
	$32,182,009

Jerry Inderwies, City Manager
February 25, 2020

CITY OF CAPE MAY
2 YEAR BUDGET ANALYSIS

	2020	2019	
CURRENT FUND	$20,595,019	$20,062,630	2.65%
BEACH UTILITY	$2,779,675	$2,606,834	6.63%
TOURISM UTILITY	$1,398,600	$1,330,000	5.16%
WATER-SEWER UTILITY	$7,408,716	$7,127,872	3.94%
	$32,182,009	$31,127,336	3.39%

Jerry Inderwies, City Manager
February 25, 2020

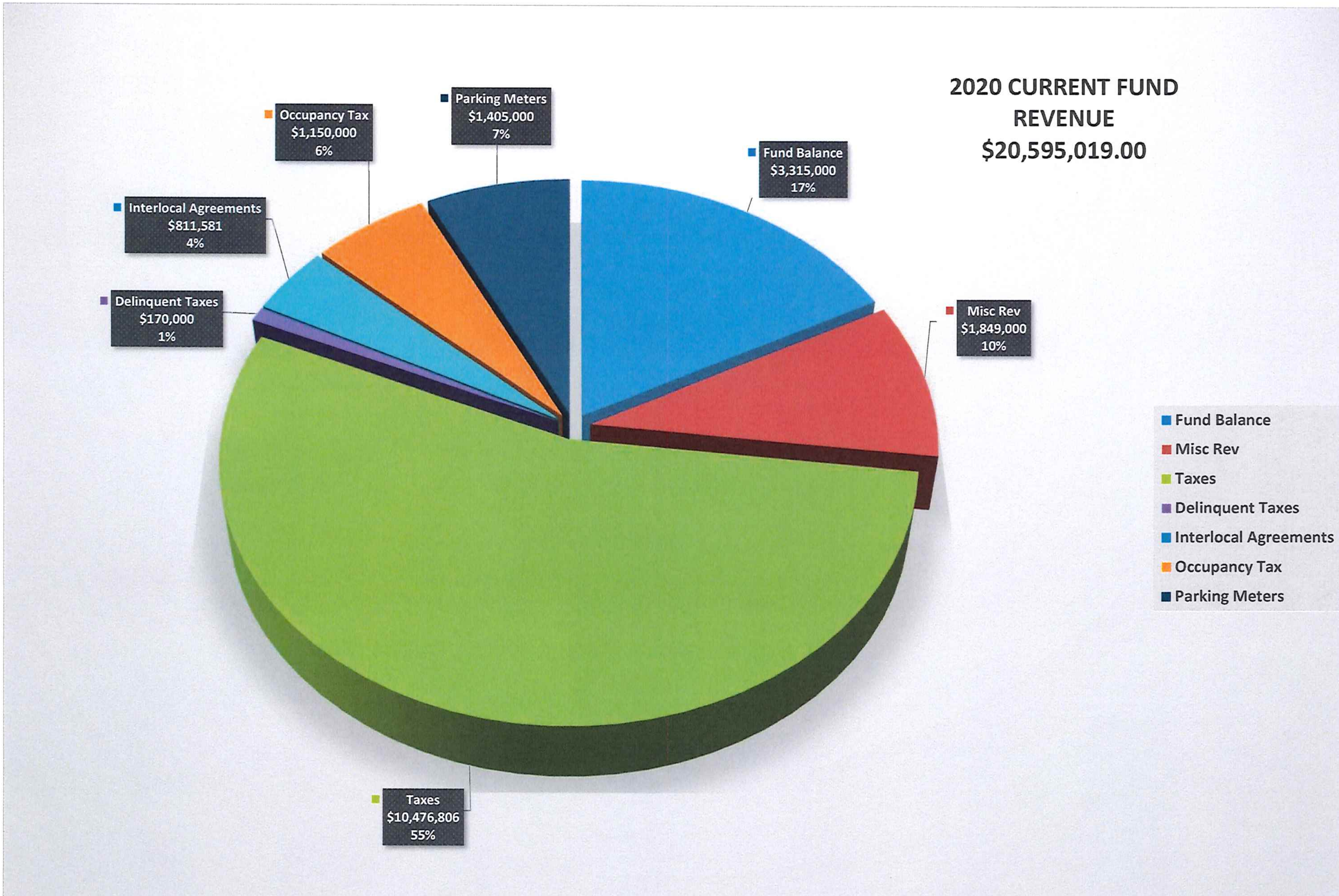

CITY OF CAPE MAY
2020 BUDGET
$32,182,009.00
WATER-SEWER UTILITY $7,408,716 23%
TOURISM UTILITY $1,398,600 4%
BEACH UTILITY $2,779,675 9%
CURRENT FUND $20,595,019 64%
CURRENT FUND
BEACH UTILITY
TOURISM UTILITY
WATER-SEWER UTILITY

REVENUE REPORT:

	12/31/2018 Rec'd	2018 Budget	12/31/2019 Rec'd	2019 Budget	2019 (+ -)	18 vs. 19
Fund Balance	$2,820,000	$2,820,000	$2,930,000	$2,930,000	$0	$110,000
Misc Revenue Antic:					$0	$0
Alcoholic Beverage Lic	$55,940	$55,000	$55,940	$55,000	$940	$0
Other Licenses	$317,913	$315,000	$317,740	$315,000	$2,740	($173)
Fees & Permits	$190,704	$175,000	$260,920	$175,000	$85,920	$70,216
Fines & Costs-Courts	$193,940	$200,000	$220,487	$190,000	$30,487	$26,547
Parking Meters	$1,184,905	$1,030,000	$1,780,787	$1,080,000	$700,787	$595,882
Interest&Costs-Taxes	$52,777	$53,000	$63,625	$52,000	$11,625	$10,848
Interest on Investments	$6,721	$4,000	$200,076	$6,000	$194,076	$193,356
Lease&Rent Contracts	$533,394	$450,000	$519,458	$450,000	$69,458	($13,936)
TV Cable Rcpts	$44,058	$40,000	$39,212	$37,000	$2,212	($4,846)
Victorian Twr - PILOT	$181,162	$179,111	$240,730	$180,000	$60,730	$59,568
Emergency Med Serv	$363,140	$310,000	$376,427	$330,000	$46,427	$13,287
Hotel Room Tax	$1,263,554	$1,067,650	$1,379,896	$1,115,000	$264,896	$116,341
Misc Rev-State Aid:					$0	$0
Consolidated MPT Rlf					$0	$0
Energy Rcpts Tax	$337,632	$337,632	$337,632	$337,632	$0	$0
Supl Energy Rcpt Tax		$0			$0	$0
Munic Prop Tax Asst		$0			$0	$0
Legislative Initative MB		$0			$0	$0
Garden State Trust Fund		$0			$0	$0
Muni Homeland Security		$0			$0	$0
Misc Rev-UCC Fees	$599,334	$475,000	$927,061	$530,000	$397,061	$327,727
Misc Rev-Uniform Fire Safety	$197,818	$165,000	$236,313	$195,000	$41,313	$38,495
Misc Rev-Wat/Sew Contrib	$50,000	$50,000	$50,000	$50,000	$0	$0
Misc Rev-Res Bonds/Notes					$0	$0
Misc Rev-Gen Cap Surplus					$0	$0
Misc Rev-WCM/CMPT Police	$780,068	$780,067	$795,669	$795,668	$1	$15,601
Misc Rev-CM Pt Munic Crt					$0	$0
Reserve to Pay Bonds	$150,000	$150,000	$250,000	$250,000	$0	$100,000
Sub-total (Misc Rev):	$6,503,058	$5,836,460	$8,051,972	$6,143,300	$1,908,672	$1,548,914
Misc Rev-w/State Apprvl						
State Inspections	$9,341	$9,341			$0	($9,341)
Clean Comm Prog	$18,135	$18,135	$20,284	$20,284	$0	$2,149
Recycling Tonage Grt	$16,568	$16,568			$0	($16,568)
Fund for Cape May -S & S			$100,000	$100,000	$0	$100,000
FY2017 EMAA Grant	$10,000	$10,000	$10,000	$10,000	$0	$0
Small Cities Block Grant	$400,000	$400,000			$0	($400,000)
Small Cities - Housing Rehab					$0	$0
100 Cities/100 Memorials	$2,000	$2,000			$0	($2,000)
NJDEP - Lafayette St Park			$500,000	$500,000	$0	$500,000
NJDOT St Aid-Penn Ave	$156,000	$156,000	$200,000	$200,000	$0	$44,000
NJDOT St Aid-Columbia Ave			$160,000	$160,000	$0	$160,000
NJLPS COPS in Shops	$3,960	$3,960	$3,960	$3,960	$0	$0
USHUD-CDBG-Streetscape	$253,000	$253,000			$0	($253,000)
USDA-RD-Early Warn Sys	$35,600	$35,600			$0	($35,600)
CMC Open Space CM Stage			$90,000	$90,000	$0	$90,000
CMC Open Space Columbia			$189,208	$189,208	$0	$189,208
WAWA Foundation PD Vests			$8,500	$8,500	$0	$8,500
2019 Neighborhood Pres			$125,000	$125,000	$0	$125,000
Misc Rev Not Antic	$188,119		$226,789		$226,789	$38,670
Total (Misc Rev):	$7,595,782	$6,741,065	$9,685,714	$7,550,252	$2,135,462	$2,089,932
Delinquent Taxes	$232,927	$170,000	$248,129	$172,000	$76,129	$15,202
Local Purpose Taxes	$10,901,993	$9,950,474	$9,969,762	$10,368,122	($398,360)	($932,230)
Totals:	$21,550,701	$19,681,539	$22,833,605	$21,020,374	$1,813,231	$1,282,903

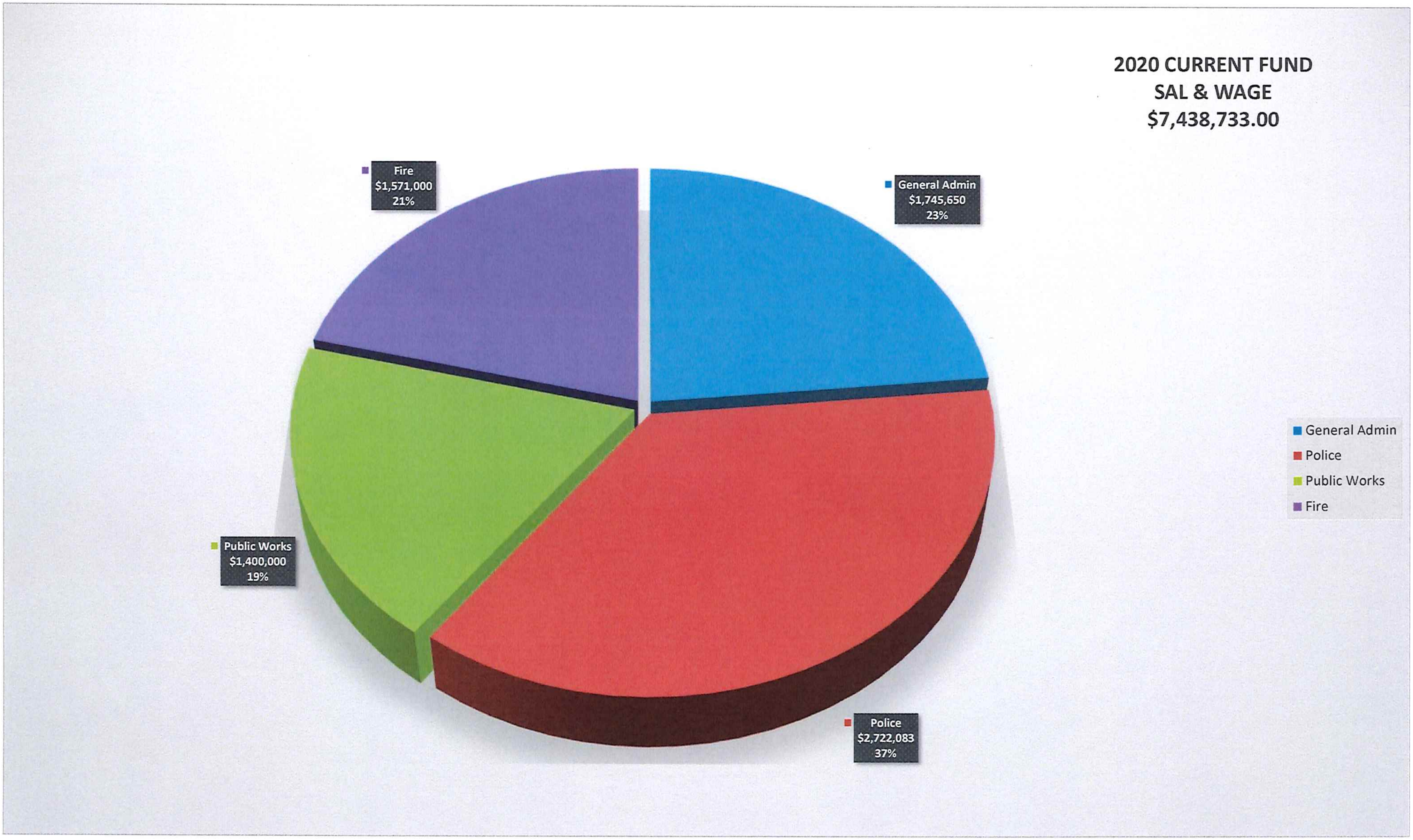
CURRENT FUND
BUDGET-ANTICIPATED REVENUE:

	4/3/2018 Budget 2018	4/16/2019 Budget 2019	2/25/2020 Budget 2020	(+ -) BUDGET 20 vs 19
Fund Balance	$2,820,000	$2,930,000	$3,315,000	$385,000
				$0
Misc Rev - Local:				$0
Licenses - Alcoholic Beverages	$55,000	$55,000	$55,000	$0
Licenses - Other	$315,000	$315,000	$314,000	($1,000)
Fees & Permits	$175,000	$175,000	$186,000	$11,000
Fines & Costs - Courts	$200,000	$190,000	$195,000	$5,000
Interest & Costs on Taxes	$53,000	$52,000	$52,000	$0
Parking Meters	$1,030,000	$1,080,000	$1,405,000	$325,000
Interest on Investments	$4,000	$6,000	$50,000	$44,000
Lease & Rent Contracts	$450,000	$450,000	$450,000	$0
T.V. Cable Receipts	$40,000	$37,000	$37,000	$0
Victorian Towers - PILOT	$179,111	$180,000	$180,000	$0
Emergency Medical Services	$310,000	$330,000	$330,000	$0
Room Occupancy Tax (2%)	$1,067,650	$1,115,000	$1,150,000	$35,000
Misc Rev - State Aid:				$0
Legislative Initiative Munic Block Grt	$0	$0	$0	$0
Consolidated Munic Property Tax Relief	$0	$0	$0	$0
Energy Receipts Tax	$337,632	$337,632	$337,632	$0
Supplemental Receipts Tax	$0	$0	$0	$0
Garden State Trust Fund	$0	$0	$0	$0
Munic Homeland Security Aid	$0	$0	$0	$0
Munic Property Tax Assistance	$0	$0	$0	$0
Misc Rev - Dedicated UCC Fees	$475,000	$530,000	$625,000	$95,000
Misc Rev - Uniform Fire Safety	$165,000	$195,000	$230,000	$35,000
Misc Rev - Special Items:				$0
Interlocal Agreement - WCM	$486,230	$495,955	$505,874	$9,919
Interlocal Agreement - CMP	$293,837	$299,713	$305,707	$5,994
Interlocal Agreement - CM County Animal Shelter	$0	$0	$0	$0
Uniform Fire Safety Act	$0	$0	$0	$0
Water & Sewer Utl Contribution St Imprv	$50,000	$50,000	$50,000	$0
Beach Utility-Debt Service Reimb	$0	$0	$0	$0
Reserve to Pay Bonds	$150,000	$250,000	$175,000	($75,000)
General Capital Surplus	$0	$0	$0	$0
Total Misc Rev:	$5,836,460	$6,143,300	$6,633,213	$489,913
Receipts from Delinquent Taxes	$170,000	$172,000	$170,000	($2,000)
Amount to be Raised by Taxes - Local	$9,950,474	$10,368,122	$10,476,806	$108,684
Total General Rev (excluding Grants):	$18,776,934	$19,613,422	$20,595,019	$981,597
Misc Rev - Grants:	$581,909	$449,208		($449,208)
Total General Revenues:	**$19,358,843**	**$20,062,630**	**$20,595,019**	$532,389
Budget Growth (1-yr over):	$1,185,630	$703,787	$532,389	
Local Purpose Tax	**$0.3500**	**$0.3630**	**$0.3630**	
Net Valuation Taxable	$2,871,036,576	$2,859,963,500	$2,886,887,700	


2020 CURRENT FUND
REVENUE
$20,595,019.00
Parking Meters
$1,405,000
7%
Occupancy Tax
$1,150,000
6%
Fund Balance
$3,315,000
17%
Interlocal Agreements
$811,581
4%
Delinquent Taxes
$170,000
1%
Misc Rev
$1,849,000
10%
Taxes
$10,476,806
55%
Fund Balance
Misc Rev
Taxes
Delinquent Taxes
Interlocal Agreements
Occupancy Tax
Parking Meters

BUDGET SUMMARY - SAL & WAGES:

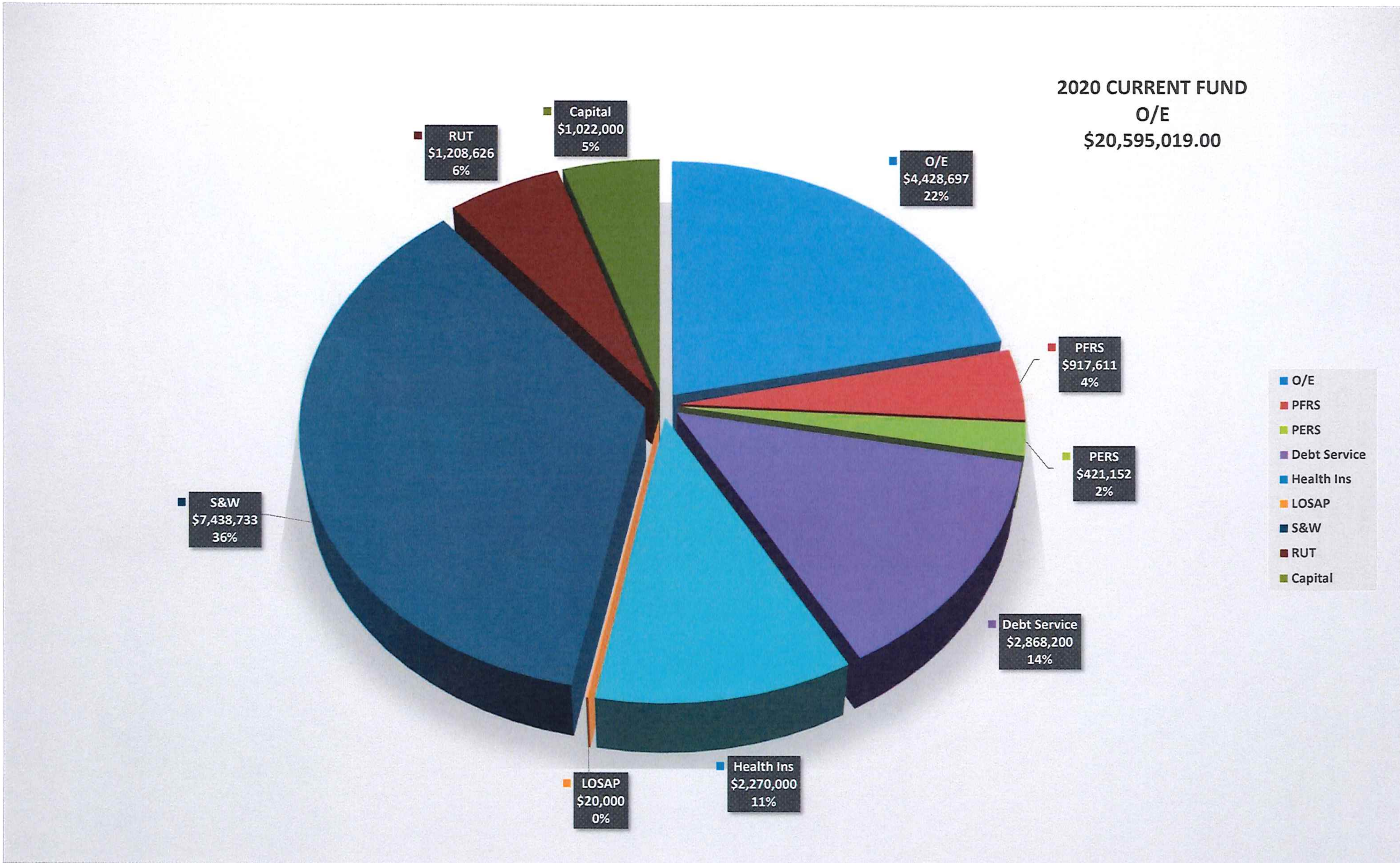
Budget Code	Dept Name	4/6/2019 TOTAL 2019 Budget	Curr Fund 2020	W/S Utility 2020	Beach Utility 2020	Tourism Utility 2020	2/25/2020 TOTAL 2020 Budget	Difference 20 v. 19	
100	General Administration	$130,500	$97,000	$34,000	$5,000		$136,000	$5,500	
110	Mayor & Council	$83,070	$60,500	$22,750			$83,250	$180	
120	City Clerk	$201,000	$183,000	$42,000			$225,000	$24,000	
130	Financial Administration	$250,000	$162,000	$85,000	$10,000		$257,000	$7,000	
145	Collection of Taxes	$112,000	$62,000	$48,500	$5,000		$115,500	$3,500	
150	Assessment of Taxes	$81,000	$87,000				$87,000	$6,000	
175	Historic Preservation Comm	$12,500	$22,000				$22,000	$9,500	New Position
180	Planning Board	$2,500	$2,500				$2,500	$0	
185	Zoning Board of Adjustments	$41,500	$42,500				$42,500	$1,000	
195	Construction Code Official	$434,000	$440,000				$440,000	$6,000	
240	Police Department	$2,006,332	$1,910,500		$75,000		$1,985,500	($20,832)	Retirement-Gallaccio
241	Traffic Maintenance	$103,000	$105,500				$105,500	$2,500	
245	Safety Dept	$2,500	$0				$0	($2,500)	
250	Interlocal - WCM/CMPt Service	$795,668	$811,583				$811,583	$15,915	Offset by Rev
252	Emergency Management	$9,250	$11,250				$11,250	$2,000	
265	Fire Department	$1,595,000	$1,571,000		$70,000		$1,641,000	$46,000	Full Yr-3 firefighters
266	Uniform Fire Safety	$140,000	$209,000				$209,000	$69,000	
290	Road Repair & Maintenance	$714,000	$580,000	$24,500	$150,000		$754,500	$40,500	Fully staffed
305	Recycling Department	$119,000	$168,000		$20,000		$188,000	$69,000	Curbside Recycling- Full Year
310	Public Buildings & Grounds	$749,000	$652,000	$18,500	$42,000		$712,500	($36,500)	
311	Shade Tree Commission	$500	$500				$500	$0	
335	Environmental Commission	$1,800	$2,400				$2,400	$600	
370	Civic Affairs	$146,000	$158,000				$158,000	$12,000	
490	Municipal Court	$113,000	$100,500				$100,500	($12,500)	Shared Service
	Sub-total:	$7,843,120	$7,438,733	$275,250	$377,000		$8,090,983	$247,863	
370	Tourism Utility	$460,000				$480,000	$480,000	$20,000	
380	Beach Front (lifeguards)	$870,000			$886,000		$886,000	$16,000	
385	Beach Tag Program	$330,000			$370,000		$370,000	$40,000	
501	Water-Sewer Utility	$584,500		$600,000			$600,000	$15,500	
	Grand total:	$10,087,620	$7,438,733	$875,250	$1,633,000	$480,000	$10,426,983	$339,363	
		100.00%	71.34%	8.39%	15.66%	4.60%	100.00%		
	SOCIAL SECURITY	$544,250	$286,542	$66,957	$124,925	$36,720	$515,143		
			$54,130				$54,130		
		$544,250	$340,672	$66,957	$124,925	$36,720	$569,273	$25,023	


2020 CURRENT FUND
SAL & WAGE
$7,438,733.00
Fire
$1,571,000
21%
General Admin
$1,745,650
23%
Public Works
$1,400,000
19%
Police
$2,722,083
37%
General Admin
Police
Public Works
Fire

BUDGET SUMMARY - OTHER EXPENSES:

Budget Code	Dept Name	4/3/2018 2018 Budget	4/16/2019 2019 Budget	2/25/2020 2020 Mgr Budget	20 v. 19 Diff	
100	General Administration	$93,550	$173,750	$173,750	$0	
110	Mayor & Council	$7,275	$7,300	$7,300	$0	
120	City Clerk	$18,475	$18,500	$18,500	$0	
130	Financial Administration	$14,950	$15,500	$15,500	$0	
131	Emerg Medical Serv - Collections	$18,000	$18,000	$18,000	$0	
132	Grants Coodinator	$25,000	$25,000	$32,500	$7,500	
135	Audit Services	$28,000	$28,000	$28,000	$0	
145	Collection of Taxes	$9,240	$10,000	$10,000	$0	
150	Assessment of Taxes	$15,150	$18,500	$18,500	$0	
155	Legal Services	$710,000	$380,000	$500,000	$120,000	Solicitor, Labor Counsel, Conflict Counsel, Sewell Tract, Misc
165	Engineering, Arch, & Plan Services	$25,000	$30,000	$50,000	$20,000	AME Church
170	Economic Development	$15,000	$15,000	$15,000	$0	
175	Historic Preservation Comm	$19,600	$19,500	$19,500	$0	
180	Planning Board	$60,650	$43,000	$43,000	$0	
185	Zoning Board of Adjustments	$17,200	$17,500	$17,500	$0	
195	Construction Code Official	$26,000	$31,000	$31,000	$0	
210	Liability Insurance	$315,000	$318,750	$327,000	$8,250	
210	Surety Bonds	$0	$0	$0	$0	
215	Worker's Compensation Insur	$360,000	$360,000	$370,000	$10,000	
220	Group Health Insurance	$2,212,120	$2,204,949	$2,270,000	$65,051	3 Firefighters- Full Year
225	Unemployment Trust	$23,000	$24,000	$25,000	$1,000	
240	Police Department/CE	$186,925	$188,000	$188,000	$0	
241	Traffic Maintenance	$54,000	$56,000	$106,000	$50,000	Bike and Pedestrian Committee Requests
245	Public Safety Dept	$1,000	$1,000	$1,000	$0	
252	Emergency Management	$6,100	$6,500	$6,500	$0	
255	Aid to Volunteer Fire Company	$37,500	$37,500	$37,500	$0	
265	Fire Department	$79,676	$80,000	$80,000	$0	
266	Uniform Fire Safety	$20,000	$20,000	$13,000	($7,000)	
290	Road Repair & Maintenance	$224,025	$235,000	$235,000	$0	
305	Recycling Department	$251,845	$170,000	$130,000	($40,000)	
306	Sanitary Landfill	$27,000	$27,000	$27,000	$0	
310	Public Buildings & Grounds	$380,000	$390,000	$415,000	$25,000	Buildings and Grounds Committee Request
311	Shade Tree Commission	$40,000	$42,500	$42,500	$0	
315	Property Maintenance Enforcement	$2,500	$2,500	$2,500	$0	
330	Board of Health	$0	$0	$0	$0	
330	Visiting Nurse	$0	$0	$0	$0	
335	Environmental Commission	$4,450	$3,500	$3,500	$0	
345	Public Assistance	$0	$0	$0	$0	
345	Street Lighting	$135,000	$135,000	$145,000	$10,000	
341	General Office Operations	$136,300	$145,000	$150,000	$5,000	Microsoft 365
370	Civic Affairs	$65,000	$65,000	$65,000	$0	
420	Celebration of Public Events	$44,000	$45,000	$45,000	$0	
446	Gas Lighting & Parts	$49,500	$51,500	$53,500	$2,000	
470	Contingent	$1,000	$1,000	$1,000	$0	
472	Statutory Exp (soc sec)&Def Chrgs	$342,000	$320,000	$342,000	$22,000	
479	Retirement Trust	$55,000	$55,000	$55,000	$0	
477	DCRP	$5,000	$5,000	$5,000	$0	
475	PFRS	$788,690	$863,655	$917,611	$53,956	set by state
471	PERS	$426,587	$417,545	$421,152	$3,607	
490	Municipal Court	$23,605	$83,000	$85,000	$2,000	
495	Public Defender	$8,300	$8,300	$8,300	$0	
	Total within CAPS:	$7,408,213	$7,212,749	$7,571,113	$358,364	

210	Liability Insurance	$0	$0	$0	$0	
215	Worker's Compensation Insur	$0	$0	$0	$0	
220	Group Health Insurance	$0	$0	$0	$0	
250	Interlocal - WCM Rent	$39,741	$40,536	$41,347	$811	
	PFRS	$0	$0	$0	$0	
	PERS	$0	$0	$0	$0	
710	Capital Improvement Fund	$150,000	$125,000	$650,000	$525,000	Public Safety Building Downpayment
	Capital Outlay - DPW Vehicles	$0	$400,000	$0	($400,000)	
	Capital Outlay - Parking Kiosks	$0	$0	$150,000	$150,000	Parking Committee Request
	Open Space	$222,000	$222,000	$222,000	$0	
730	Debt Service	$2,914,386	$2,850,000	$2,868,200	$18,200	
799	Matching Funds for Grants	$25,000	$25,000	$25,000	$0	
875	Deferred Chrgs (Reval/Master Plan)	$0	$0	$0	$0	
	Deferred Chrgs-Unfunded Ords.	$0	$372,026	$400,000	$27,974	
	Deferred Chrgs-Prior Yrs. Bills	$623	$0	$0	$0	
	LOSAP	$22,000	$20,000	$20,000	$0	
	Emergencies	$0	$0	$0	$0	
	Judgments	$0	$0	$0	$0	
	Total excluded from CAPS:	$3,373,750	$4,054,562	$4,376,547	$321,985	
795	Reserve for Uncollected Taxes	$1,089,920	$1,141,061	$1,208,626	$67,565	
	Grand total:	$11,871,883	$12,408,372	$13,156,286	$747,914	
	Prior Year Grants:					
	Current Year Grants:	$581,909	$449,208	$0	($449,208)	
	Net Expense Difference:	$12,453,792	$12,857,580	$13,156,286	$298,706	
	Summary:					
	Total S&W	$6,905,050	$7,205,050	$7,438,733	$233,683	3.24%
	Total O.E.	$12,453,792	$12,857,580	$13,156,286	$298,706	2.32%
		$19,358,842	$20,062,630	$20,595,019	$532,389	
					2.75%	
	Adopted Budget (prior year)	$18,173,213	$19,358,842	$20,062,630		
	Difference	$1,185,629	$703,788	$532,389		
		6.52%	3.64%	2.65%		



2020 CURRENT FUND
O/E
$20,595,019.00
O/E
$4,428,697
22%
PFRS
$917,611
4%
PERS
$421,152
2%
Debt Service
$2,868,200
14%
Health Ins
$2,270,000
11%
LOSAP
$20,000
0%
S&W
$7,438,733
36%
RUT
$1,208,626
6%
Capital
$1,022,000
5%
O/E
PFRS
PERS
Debt Service
Health Ins
LOSAP
S&W
RUT
Capital

Salaries & Wages

Employees

Dept Code	Dept Name	2016 Mgr Budg	2017 Mgr Budg	2018 Mgr Budg	2019 Mgr Budg	2020 Mgr Budg	20 v. 19 Diff	Full-time	Part-time	Seasonal		
100	General Administration-Manager	$55,650	$100,350	$110,000	$88,000	$97,000	$9,000	2				
100	General Administration-Code Enfrcmt	$117,700	$120,500	$0	$0	$0	$0				2018	-2
110	Mayor & City Council	$46,275	$46,275	$58,000	$60,500	$60,500	$0		6			
120	City Clerk	$159,275	$165,000	$158,000	$161,000	$183,000	$22,000	4			2009	-1
130	Finance Dept	$124,175	$132,675	$154,000	$150,000	$162,000	$12,000	3			2015	-1
145	Collection of Taxes	$110,800	$74,800	$78,000	$58,000	$62,000	$4,000	2				
150	Assessment of Taxes	$92,500	$75,000	$80,000	$81,000	$87,000	$6,000	1	1			
175	Historic Preservation Comm (HPC)	$12,000	$12,600	$12,500	$12,500	$22,000	$9,500		2		2020	1
180	Planning Board	$500	$2,500	$2,500	$2,500	$2,500	$0					
185	Zoning Board of Adjustments	$500	$2,500	$2,500	$41,500	$42,500	$1,000	1			2018	1
195	Construction Office	$289,000	$320,000	$350,000	$434,000	$440,000	$6,000	5	3			
240	Police Dept	$1,950,474	$1,931,478	$1,964,934	$1,931,332	$1,910,500	($20,832)	29		15		
241	Traffic Maintenance	$98,500	$98,500	$101,000	$103,000	$105,500	$2,500	2		1		
245	Public Safety Dept	$2,500	$2,500	$2,500	$2,500	$0	($2,500)					
250	Police Interlocal - WCM Rent	$749,776	$764,772	$780,067	$795,668	$811,583	$15,915					
252	Emergency Management (OEM)	$5,750	$5,750	$5,750	$9,250	$11,250	$2,000					
265	Fire Department	$1,312,400	$1,380,400	$1,414,000	$1,525,000	$1,571,000	$46,000	17	6		2019	3
	Uniform Fire Safety	$0	$0	$135,000	$140,000	$209,000	$69,000	2	3		2020	1
290	Streets & Roads Department	$546,000	$512,000	$522,000	$540,000	$580,000	$40,000	13		4		
305	Recycling Department	$37,500	$38,000	$38,000	$119,000	$168,000	$49,000		2	6	2019	4
310	Buildings & Grounds Department	$571,800	$581,800	$616,000	$689,000	$652,000	($37,000)	12		11	2009	-1
311	Shade Tree Commission	$500	$500	$500	$500	$500	$0					
335	Environmental Commission	$1,800	$1,800	$1,800	$1,800	$2,400	$600					
370	Civic Affairs Department	$133,000	$138,000	$146,000	$146,000	$158,000	$12,000	3				
490	Municipal Court	$182,000	$178,000	$172,000	$113,000	$100,500	($12,500)	1		2	2018	-2
		$6,600,375	$6,685,700	$6,905,051	$7,205,050	$7,438,733	$233,683	97	23	39		3
							3.24%					
600	Water-Sewer Utility	$580,000	$590,000	$584,500	$595,000	$600,000	$5,000	9			2011	-1
	Water-Sewer Admin Crossover	$313,950	$310,625	$315,500	$282,000	$275,250	($6,750)					
		$893,950	$900,625	$900,000	$877,000	$875,250	($1,750)	9	0	0		(1)
							-0.20%					
380	Beach Utility - Lifeguards	$818,000	$839,000	$852,000	$870,000	$886,000	$16,000	2		75		
	Beach Utility - Taggers	$303,000	$305,000	$310,000	$330,000	$370,000	$40,000			45		
	Beach Utility Admin Crossover	$320,425	$320,425	$325,000	$357,000	$377,000	$20,000					
		$1,441,425	$1,464,425	$1,487,000	$1,557,000	$1,633,000	$76,000	2	0	120		0
							4.88%					
	Tourism Utility - Admin Staff (Conv Hall)	$374,000	$401,000	$440,000	$460,000	$480,000	$20,000	3	1			
								3	1	15	2020	1
								1				
										30		
		$374,000	$401,000	$440,000	$460,000	$480,000	$20,000	7	2	45		0.5
							4.35%					
		$9,309,750	$9,451,750	$9,732,051	$10,099,050	$10,426,983	$327,933	115	25	204		2.5
							3.25%					

CITY OF CAPE MAY, NEW JERSEY
FUND BALANCE (SURPLUS) ANALYSIS

YEAR	BALANCE JAN 1ST	AMT ANTIC IN BUDGET	BALANCE AFT BUDG	PERCENT UTILIZED
1991	$775,552	$543,000	$232,552	70.01%
1992	$1,309,732	$725,000	$584,732	55.35%
1993	$1,670,167	$1,000,000	$670,167	59.87%
1994	$1,504,752	$1,027,024	$477,728	68.25%
1995	$1,255,774	$1,000,000	$255,774	79.63%
1996	$1,917,801	$1,370,000	$547,801	71.44%
1997	$1,737,888	$1,221,000	$516,888	70.26%
1998	$1,794,239	$1,200,000	$594,239	66.88%
1999	$1,487,784	$1,185,000	$302,784	79.65%
2000	$985,612	$743,000	$242,612	75.38%
2001	$1,659,920	$1,170,000	$489,920	70.49%
2002	$1,950,207	$1,175,000	$775,207	60.25%
2003	$2,818,788	$1,936,595	$882,193	68.70%
2004	$2,941,133	$2,200,000	$741,133	74.80%
2005	$3,353,173	$2,229,500	$1,123,673	66.49%
2006	$3,558,493	$2,361,000	$1,197,493	66.35%
2007	$3,187,046	$2,000,000	$1,187,046	62.75%
2008	$3,081,193	$2,000,000	$1,081,193	64.91%
2009	$3,265,065	$2,000,000	$1,265,065	61.25%
2010	$3,000,500	$2,050,000	$950,500	68.32%
2011	$3,025,108	$2,050,000	$975,108	67.77%
2012	$3,256,619	$2,050,000	$1,206,619	62.95%
2013	$3,580,739	$2,100,000	$1,480,739	58.65%
2014	$3,493,811	$2,100,000	$1,393,811	60.11%
2015	$3,657,708	$2,184,000	$1,473,708	59.71%
2016	$3,887,606	$2,184,000	$1,703,606	56.18%
2017	$3,752,157	$2,300,000	$1,452,157	61.30%
2018	$4,550,428	$2,820,000	$1,730,428	61.97%
2019	$5,512,236	$2,930,000	$2,582,236	53.15%
2020	$7,395,294	$3,315,000	$4,080,294	44.83%

Prepared by: Neil Young, CFO

CITY OF CAPE MAY, NEW JERSEY
TAX LEVY ANALYSIS

YEAR	LOCAL PURPOSE	DISTRICT SCHOOL	REGIONAL SCHOOL	COUNTY (all)	TOTAL LEVY
2008	$6,789,866	$1,483,921	$4,985,359	$5,121,299	$18,380,445
2008	36.94%	8.07%	27.12%	27.86%	100.00%
2009	$7,158,426	$1,483,921	$4,810,143	$5,591,562	$19,044,052
2009	37.59%	7.79%	25.26%	29.36%	100.00%
2010	$7,737,195	$1,483,921	$5,481,377	$5,926,327	$20,628,820
2010	37.51%	7.19%	26.57%	28.73%	100.00%
2011	$7,887,271	$1,483,921	$6,124,770	$6,287,593	$21,783,555
2011	36.21%	6.81%	28.12%	28.86%	100.00%
2012	$8,216,038	$1,483,921	$6,628,488	$6,727,311	$23,055,758
2012	35.64%	6.44%	28.75%	29.18%	100.00%
2013	$8,648,092	$1,498,761	$6,316,611	$6,874,481	$23,337,945
2013	37.06%	6.42%	27.07%	29.46%	100.00%
2014	$9,195,496	$1,574,143	$6,520,339	$6,824,319	$24,114,297
2014	38.13%	6.53%	27.04%	28.30%	100.00%
2015	$9,500,985	$1,731,557	$6,024,010	$6,945,392	$24,201,944
2015	39.26%	7.15%	24.89%	28.70%	100.00%
2016	$9,537,143	$1,804,282	$4,998,007	$6,962,758	$23,302,190
2016	40.93%	7.74%	21.45%	29.88%	100.00%
2017	$9,565,980	$1,849,389	$5,901,753	$7,487,320	$24,804,442
2017	38.57%	7.46%	23.79%	30.19%	100.00%
2018	$9,950,474	$1,849,389	$6,900,625	$7,663,578	$26,364,066
2018	37.74%	7.01%	26.17%	29.07%	100.00%
2019	$10,368,122	$1,886,337	$7,837,777	$8,032,422	$28,124,658
2019	36.86%	6.71%	27.87%	28.56%	100.00%

The tax levy amounts are reported as of the adoption of the annual budget(s), and are the amounts upon which the respective tax rates were set.

Prepared by: Neil Young, CFO

CITY OF CAPE MAY, NEW JERSEY
TAX COLLECTION PERCENTAGE

YEAR	TOTAL LEVY	AMOUNT COLLECTED	DELINQUENT BALANCE	PERCENT COLLECTED	
1985	$5,261,287	$4,964,403	$296,884	94.36%	
1986	$5,465,215	$5,139,180	$326,035	94.03%	
1987	$6,427,209	$5,958,916	$468,293	92.71%	
1988	$7,506,734	$6,951,999	$554,735	92.61%	
1989	$8,445,146	$7,584,026	$861,120	89.80%	
1990	$9,949,356	$9,026,288	$923,068	90.72%	
1991	$10,886,165	$10,214,348	$671,817	93.83%	
1992	$10,897,537	$10,283,458	$614,079	94.36%	
1993	$11,258,683	$10,674,462	$584,221	94.81%	
1994	$11,923,958	$11,400,797	$523,161	95.61%	
1995	$12,234,902	$11,807,455	$427,447	96.51%	
1996	$12,466,300	$12,086,856	$379,444	96.96%	
1997	$12,666,493	$12,390,674	$275,819	97.82%	
1998	$12,549,642	$12,335,698	$213,944	98.30%	
1999	$12,957,223	$12,739,256	$217,967	98.32%	
2000	$13,611,935	$13,388,013	$223,922	98.35%	
2001	$13,158,967	$12,986,698	$172,269	98.69%	
2002	$14,622,860	$14,434,066	$188,794	98.71%	
2003	$15,376,167	$15,227,896	$148,271	99.04%	
2004	$15,866,124	$15,661,727	$204,397	98.71%	
2005	$16,076,039	$15,878,142	$197,897	98.77%	
2006	$16,810,452	$16,633,037	$177,415	98.94%	
2007	$16,948,212	$16,792,451	$155,761	99.08%	
2008	$18,488,643	$18,248,549	$240,094	98.70%	
2009	$19,135,335	$18,825,065	$310,270	98.38%	
2010	$20,667,952	$20,323,733	$344,219	98.33%	
2011	$21,901,354	$21,494,344	$407,010	98.14%	
2012	$23,133,162	$22,818,926	$314,236	98.64%	
2013	$23,424,099	$23,156,705	$267,394	98.86%	
2014	$24,181,464	$23,873,272	$308,192	98.73%	
2015	$24,287,797	$24,027,161	$260,636	98.93%	
2016	$23,424,043	$23,165,345	$258,697	98.90%	
2017	$25,052,129	$24,636,266	$415,862	98.34%	
2018	$26,598,528	$26,183,207	$415,321	98.44%	
2019	**$28,396,538**	**$28,063,428**	**$333,110**	**98.83%**	22 Years straight over 98%

Tax collection amounts and percentages are reported as of the end of the year, and include Added/Omitted Assessment taxes billed annually in November of each year.

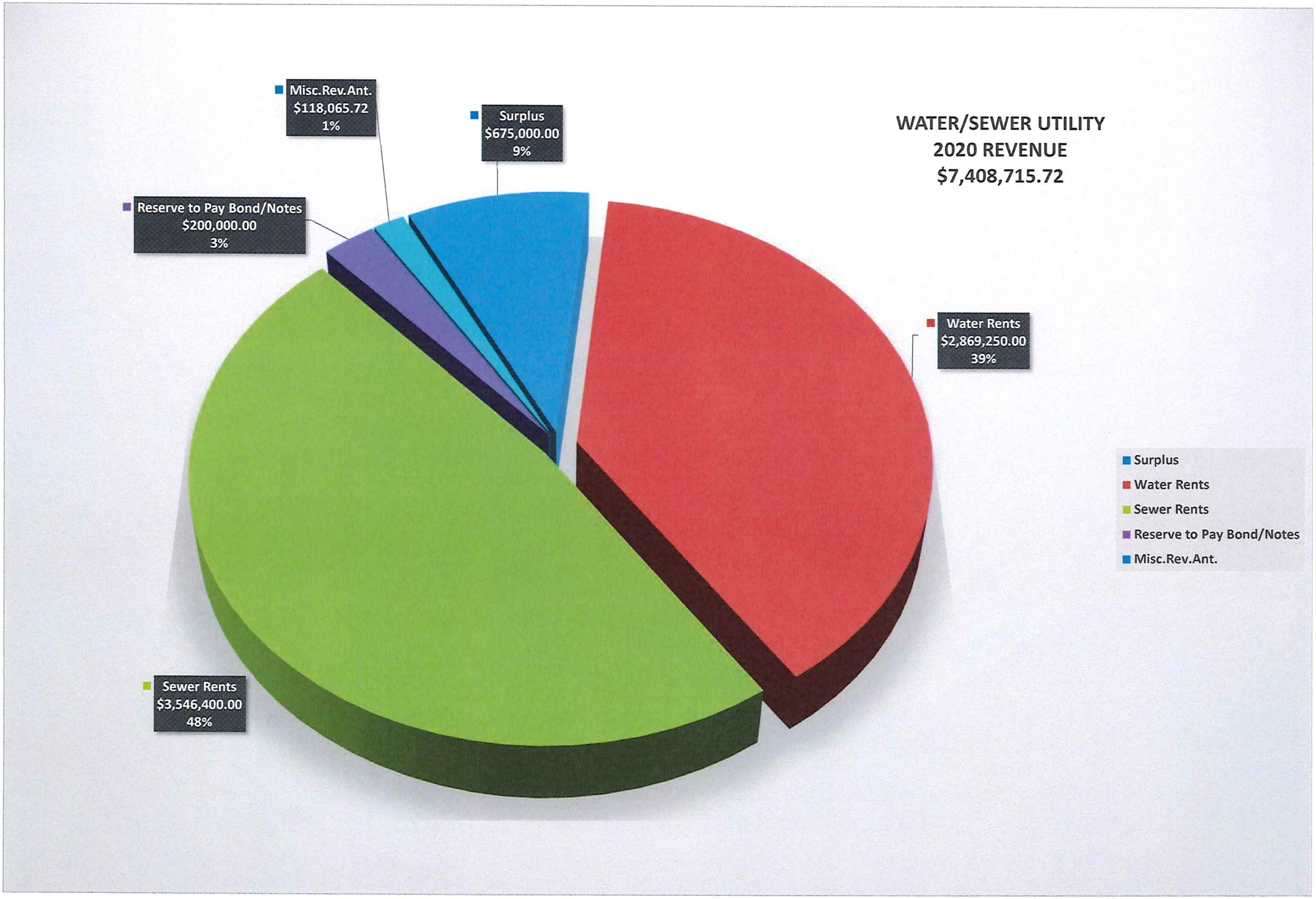
WATER-SEWER UTILITY

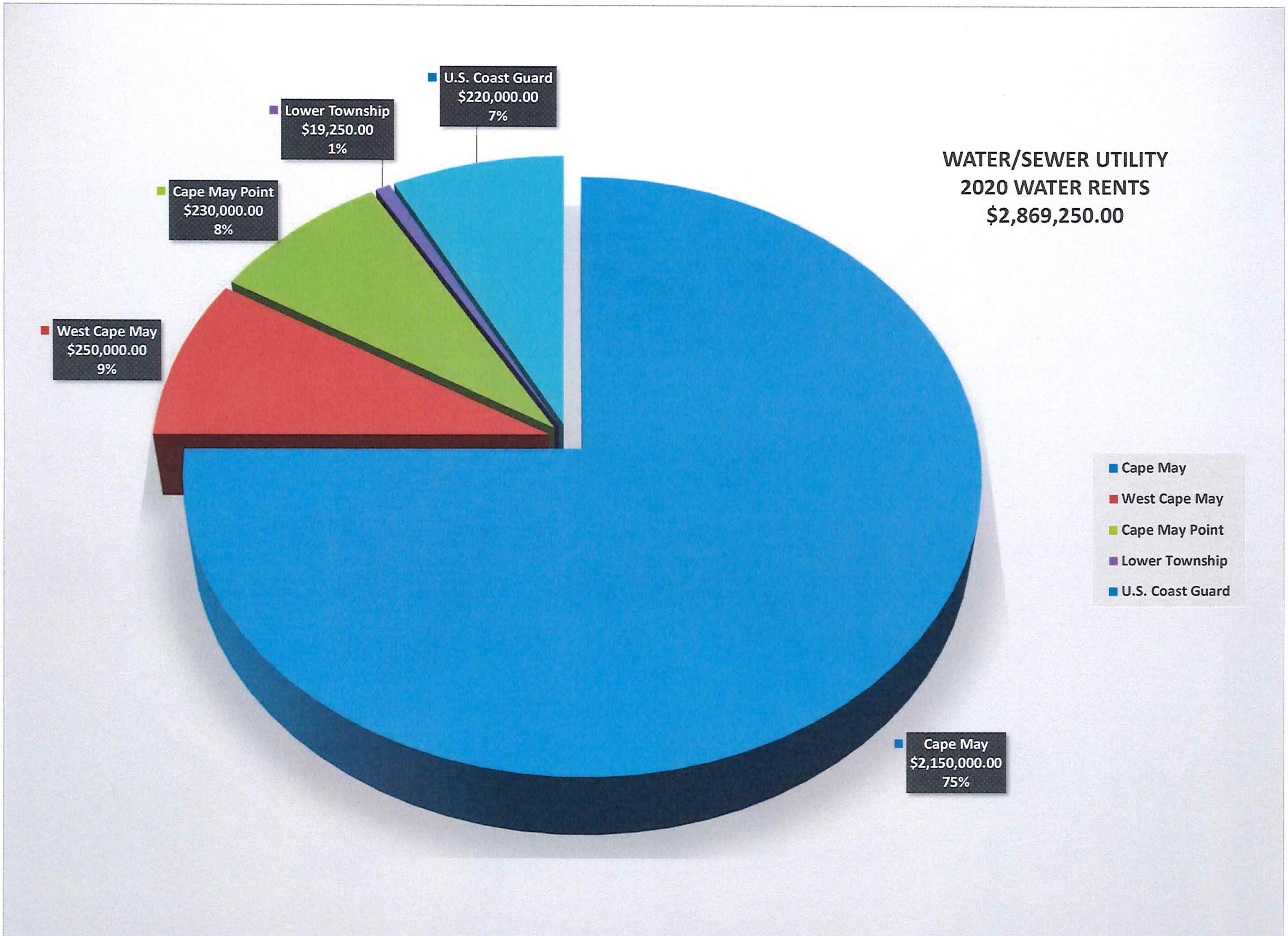
	2019 Budget	12/31/2019 Rec'd	2019 (+ -)	2018 Budget	12/31/2018 Rec'd	2018 (+ -)
Operating Surplus Antic	$600,000.00	$600,000.00		$732,314.00	$732,314.00	
Water & Sewer Rents:						
Cape May						
Water	$2,110,000.00	$2,183,928.50	$73,928.50	$2,041,000.00	$2,111,714.44	$70,714.44
Sewer	$3,200,000.00	$3,311,917.86	$111,917.86	$3,166,000.00	$3,201,700.15	$35,700.15
Sub-total City	$5,310,000.00	$5,495,846.36	$185,846.36	$5,207,000.00	$5,313,414.59	$106,414.59
West Cape May						
Water	$250,000.00	$163,315.66	($86,684.34)	$246,500.00	$251,938.25	$5,438.25
Sewer	$7,500.00	$6,476.22	($1,023.78)	$8,000.00	$7,698.06	($301.94)
Lower Township						
Water	$19,250.00	$19,509.06	$259.06	$19,500.00	$19,373.57	($126.43)
Cape May Point						
Water	$206,000.00	$237,804.84	$31,804.84	$199,000.00	$206,903.68	$7,903.68
U S Coast Guard						
Water	$225,000.00	$462,562.86	($2,437.14)	$225,000.00	$468,816.04	($41,183.96)
Sewer	$240,000.00			$285,000.00		
Sub-total Outside	$947,750.00	$889,668.64	($58,081.36)	$983,000.00	$954,729.60	($28,270.40)
Total Water & Sewer Rents	$6,257,750.00	$6,385,515.00	$127,765.00	$6,190,000.00	$6,268,144.19	$78,144.19
Misc Revenue Antic:	$65,000.00			$60,000.00		
Sewer Connections		$13,531.00				
Disconection		$700.00			$700.00	
Meter Installation		$57,101.00			$24,302.00	
Special Water Reading		$10,700.00			$8,050.00	
Misc W/S Invoices		$2,768.27			$3,932.29	
Reconnection		$936.43			$1,125.00	
Shut-off Notice Fee		$5,135.00			$5,185.00	
Interest on Investments		$45,418.32			$1,884.88	
Fire Sprinkler Fee		$3,000.00			$375.00	
WCM Auto Water Read		$1,389.00				
Misc Revenue		$20,463.15			$18,574.20	
Interest on W/S Rents		$4,193.72			$3,793.79	
	$65,000.00	$165,335.89	$100,335.89	$60,000.00	$67,922.16	$7,922.16
Reserve to Pay Bonds/Notes	$205,121.53	$205,121.53		$131,000.00	$131,000.00	
Totals:	$7,127,871.53	$7,355,972.42	$228,100.89	$7,113,314.00	$7,199,380.35	$86,066.35

WATER-SEWER UTILITY - FUND BALANCE ANALYSIS

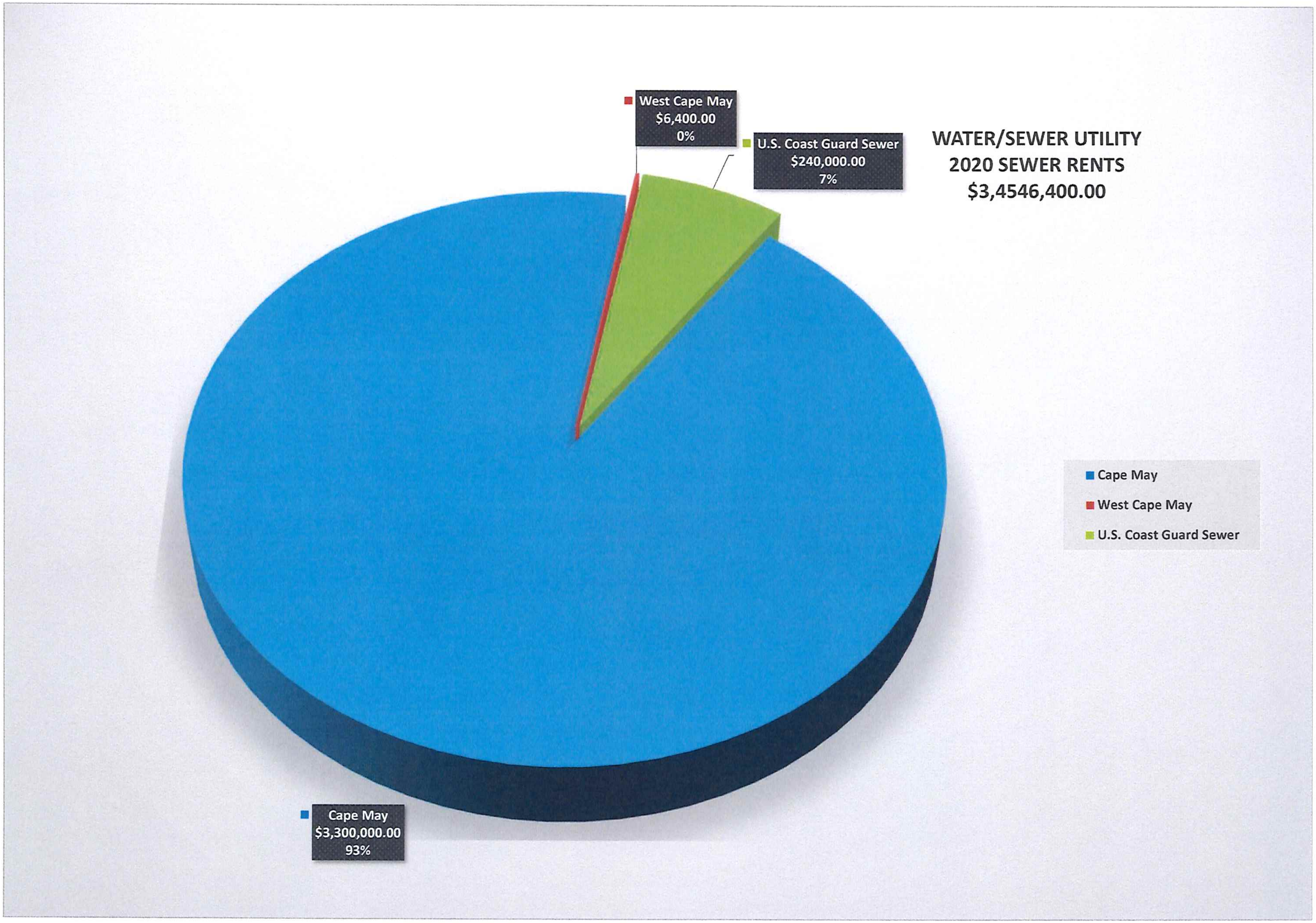
	2015	2016	2017	2018	2019
Fund Bal 1/1/Yr:	$1,399,566	$1,270,016	$1,151,211	$967,660	$766,925
Oper Revenues:					
Surplus	$575,000	$625,000	$675,000	$732,314	$600,000
Water/Sewer Rents	$6,290,201	$6,163,442	$6,192,150	$6,275,219	$6,419,756
Miscellaneous Inc	$65,448	$73,844	$62,547	$67,922	$165,336
Unexpd Prior Yr Budget	$237,360	$281,353	$202,732	$233,730	$158,050
Reserve to pay Bonds/Notes	$0	$0	$119,490	$131,000	$205,122
	$7,168,009	$7,143,638	$7,251,919	$7,440,185	$7,548,263
Oper Expenses	$6,722,560	$6,637,443	$7,005,440	$7,126,556	$7,017,396
Less: Canceled Approps	$0	$0	($245,243)	($197,078)	($200,000)
	$6,722,560	$6,637,443	$6,760,197	$6,929,478	$6,817,396
Excess Rev over Exp:	$445,450	$506,196	$491,447	$510,707	$730,867
Def Chrg future yrs				$20,872	
Fund Bal Utilized	($575,000)	($625,000)	($675,000)	($732,314)	($600,000)
Fund Bal 12/31/Yr:	$1,270,016	$1,151,211	$967,658	$766,925	$897,792
	Audited	Audited	Audited	Audited	Estimated
Adopted Budget:	$6,735,000	$6,877,870	$7,005,440	$7,113,314	$7,127,872
Surplus	$575,000	$625,000	$675,000	$732,314	$600,000
Surplus Budget %%	8.54%	9.09%	9.64%	10.29%	8.42%

Water-Sewer Utility:	2020 Budget	2019 Budget	Diff
Operating Surplus Antic	$675,000.00	$600,000.00	$75,000.00
Water & Sewer Rents:			
Cape May			
Water	$2,150,000.00	$2,110,000.00	$40,000.00
Sewer	$3,300,000.00	$3,200,000.00	$100,000.00
Sub-total City	$5,450,000.00	$5,310,000.00	$140,000.00
Water-Sewer Rents(Rate Increase)	$0.00	$0.00	$0.00
West Cape May			
Water	$250,000.00	$250,000.00	$0.00
Sewer	$6,400.00	$7,500.00	($1,100.00)
Lower Township			
Water	$19,250.00	$19,250.00	$0.00
Cape May Point			
Water	$230,000.00	$206,000.00	$24,000.00
U S Coast Guard			
Water	$220,000.00	$200,000.00	$20,000.00
Sewer	$240,000.00	$265,000.00	($25,000.00)
Sub-total Outside	$965,650.00	$947,750.00	$17,900.00
Total Water & Sewer Rents	$6,415,650.00	$6,257,750.00	$157,900.00
Reserve to Pay Bond/Notes	$200,000.00	$205,121.53	($5,121.53)
Misc Revenue Antic:	$118,065.72	$65,000.00	$53,065.72
Sewer Connections			
Disconection			
Meter Installation			
Special Water Reading			
Misc W/S Invoices			
Reconnection			
Shut-off Notice Fee			
Budget Approp Refund			
Interest on Investments			
Fire Sprinkler Fee			
Tax Sale Cost			
Due to Current Fund			
Misc Revenue			
Interest on W/S Rents			
Due to W/S Capital			
Due to General Capital			
Total Misc	$118,065.72	$65,000.00	$53,065.72
Totals:	$7,408,715.72	$7,127,871.53	$280,844.19


WATER/SEWER UTILITY
2020 REVENUE
$7,408,715.72
Misc.Rev.Ant.
$118,065.72
1%
Surplus
$675,000.00
9%
Reserve to Pay Bond/Notes
$200,000.00
3%
Water Rents
$2,869,250.00
39%
Sewer Rents
$3,546,400.00
48%
Surplus
Water Rents
Sewer Rents
Reserve to Pay Bond/Notes
Misc.Rev.Ant.



WATER/SEWER UTILITY
2020 WATER RENTS
$2,869,250.00
U.S. Coast Guard
$220,000.00
7%
Lower Township
$19,250.00
1%
Cape May Point
$230,000.00
8%
West Cape May
$250,000.00
9%
Cape May
$2,150,000.00
75%
Cape May
West Cape May
Cape May Point
Lower Township
U.S. Coast Guard


WATER/SEWER UTILITY
2020 SEWER RENTS
$3,4546,400.00
West Cape May
$6,400.00
0%
U.S. Coast Guard Sewer
$240,000.00
7%
Cape May
$3,300,000.00
93%
Cape May
West Cape May
U.S. Coast Guard Sewer

Water-Sewer Utility Operating Budget **2020**

Budg Code	Category	Water: Admin	Water: Wells/Supp	Water: DeSal Sys	Water: Meters	Water: Distrib Sys	Sewer: Admin	Sewer: Coll Sys	Sewer: Treatment	Totals	
201	Office M&S	$1,200	$600	$100	$200		$800	$250		$3,150	0.04%
202	Comuter M & S			$600						$600	0.01%
204	Postage	$6,000					$7,000			$13,000	0.18%
205	Dues & Subscriptions		$825	$550						$1,375	0.02%
206	Training, Literature, Seminars	$200	$750	$2,200				$250		$3,400	0.05%
207	Uniforms		$4,500							$4,500	0.06%
208	Misc Exps		$350	$150		$125		$100	$250	$975	0.01%
209	Travel & Conference Exps		$1,100	$3,150						$4,250	0.06%
211	Road Materials							$400		$400	0.01%
213	Machinery M&S		$300	$1,800	$900	$200				$3,200	0.04%
214	Building M&S			$350						$350	0.00%
215	Electric & Plumbing M&S		$1,600	$9,800	$30,500	$10,500		$3,900		$56,300	0.76%
216	Hardware M&S		$1,100	$500	$500			$400		$2,500	0.03%
217	Janitorial M&S			$350				$200		$550	0.01%
219	Other M&S			$78,000				$2,000		$80,000	1.08%
227	Professional Exps	$17,000		$2,000		$2,500	$15,000			$36,500	0.49%
229	Electrical/Heating Contractors			$1,000						$1,000	0.01%
231	Advertising	$1,200					$500			$1,700	0.02%
232	Printing	$3,600					$2,700			$6,300	0.09%
233	Other Services		$14,000	$13,000				$100		$27,100	0.37%
251	Utility Exps - Electric		$24,800	$258,000				$3,150		$285,950	3.86%
253	Utility Exps - Natural Gas			$4,200						$4,200	0.06%
255	Motor Fuel		$3,200	$6,000	$1,000	$2,950		$5,500		$18,650	0.25%
257	Utility Exps - Other(CMCMUA)								$3,103,080	$3,103,080	41.88%
258	Utility Exps - Telephone		$5,100	$5,500					$4,600	$15,200	0.21%
259	Taxes & Fees		$17,000	$13,500					$2,500	$33,000	0.45%
261	Maint Contracts-Office Equip	$4,000	$3,200	$1,100		$1,000	$450	$1,000		$10,750	0.15%
262	Maint Contracts-Other Equip		$2,400	$18,500		$500		$1,000		$22,400	0.30%
263	Software Support & Maint		$400	$2,500	$17,000	3000		$250		$23,150	0.31%
265	Sys Maint-Outside Vendors			$5,400		$17,000		$6,500		$28,900	0.39%
266	Vehicle Maint		$900	$750	$1,000	$500		$1,500		$4,650	0.06%
273	Othr Major Purch/Safety Eqp			$1,100						$1,100	0.01%
275	Insurance-Group Health	$374,121					$201,450			$575,570	7.77%
276	Office Equipment		$850							$850	0.01%
277	Insurance-Liab/Worker's Comp	$121,550					$65,450			$187,000	2.52%
279	Surety Bonds									$0	0.00%
281	Payroll Service Exps	$4,000					$2,500			$6,500	0.09%
		$532,871	$82,975	$430,100	$51,100	$38,275	$295,850	$26,500	$3,110,430	$4,568,100	61.66%
										$4,568,100	

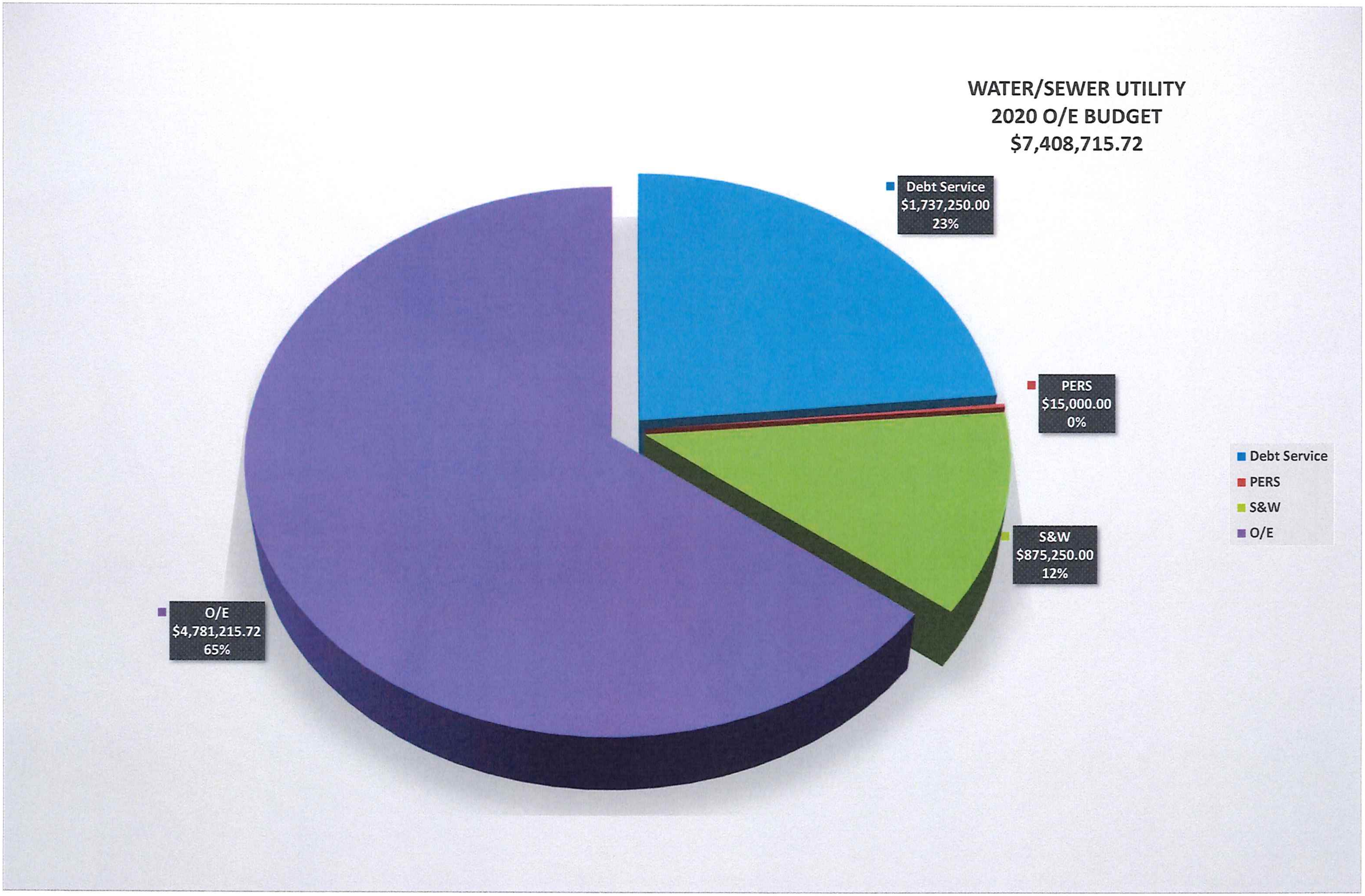
Budg Code	Category	Admin	Wells/Supp	DeSal Sys	Meters	Distrib Sys	Admin	Coll Sys	Treatment	Totals	
	Capital Outlay									$0	0.00%
	Capital Imprv Fund			$10,000						$10,000	0.13%
	Capital - City Roads	$25,000					$25,000			$50,000	0.67%
	Debt Service - Bonds/Loans	$862,293		$202,947			$672,010			$1,737,250	23.45%
	Debt Service - Notes									$0	0.00%
	Debt Service - Accrued Int									$0	0.00%
	Deferred Charges-Overexpd	$33,608					$33,608			$67,216	0.91%
	Deferred Charges-Unfund Ord									$0	0.00%
303	Social Security	$20,089	$7,632	$3,825	$9,893	$8,376	$10,318	$6,865	$0	$67,000	0.90%
309	PERS - ERI #1	$1,000					$1,000			$2,000	0.03%
305	PERS	$6,500					$6,500			$13,000	0.18%
307	Unemployment Trust	$1,950					$1,950			$3,900	0.05%
	Retirement Trust	$7,500					$7,500			$15,000	0.20%
		$957,940	$7,632	$216,772	$9,893	$8,376	$757,886	$6,865	$0	$1,965,365	26.53%
										$1,965,365	
100	Salaries & Wages	$262,045	$99,770	$50,000	$129,320	$109,490	$134,880	$89,745	$0	$875,250	11.81%
	Total Budget:	$1,752,856	$190,377	$696,872	$190,313	$156,141	$1,188,616	$123,110	$3,110,430	$7,408,715	100.00%

	Admin	Wells/Supp	DeSal Sys	Meters	Distrib Sys	Admin	Coll Sys	Treatment	Totals
									$600,000
W/S DEPT									$550,000
1994 Actual Report	26.14%	18.14%	FIXED	22.34%	16.78%	3.41%	13.19%	0.00%	100.00%
Salaries & Wages	$143,770	$99,770	$50,000	$122,870	$92,290	$18,755	$72,545	$0	$600,000
PUBLIC WORKS									$43,000
2011 Analysis	5.00%			15.00%	40.00%		40.00%		100.00%
Salaries & Wages	$2,150			$6,450	$17,200		$17,200		$43,000
ADMINISTRATION (all)									$232,250
50/50%	50.00%					50.00%			100.00%
Salaries & Wages	$116,125					$116,125			$232,250
TOTAL SALARIES & WAGES	$262,045	$99,770	$50,000	$129,320	$109,490	$134,880	$89,745	$0	$875,250

ANALYSIS OF WATER-SEWER UTILITY BUDGETS: 2020 vs 2019

	2020	2019	Difference	%% Inc/Decr
Water Administration				
Operations	$532,872	$518,682	$14,190	2.74%
Salaries & Wages	$262,045	$270,936	($8,891)	-3.28%
Wells & Supplies				
Operations	$82,975	$81,495	$1,480	1.82%
Salaries & Wages	$99,770	$97,412	$2,358	2.42%
Desalination				
Operations	$430,100	$428,400	$1,700	0.40%
Salaries & Wages	$50,000	$50,000	$0	0.00%
Metering System				
Operations	$51,100	$51,100	$0	0.00%
Salaries & Wages	$129,320	$126,266	$3,054	2.42%
Water Distribution Sys				
Operations	$38,275	$35,275	$3,000	8.50%
Salaries & Wages	$109,490	$106,909	$2,581	2.41%
Water Capital	$35,000	$35,000	$0	0.00%
Water Debt Serv-Other	$862,293	$682,234	$180,059	26.39%
Water Debt Serv-Desal	$202,947	$203,447	($500)	-0.25%
Water Def Chrg/Stat Exp	$66,765	$60,451	$6,314	10.44%
Water Def Chrg/Ovexpd	$33,607.86	$10,436	$23,172	100.00%
Water Def Chrg-Unfund Ord			$0	0.00%
Total Water Budget	$2,986,560	$2,758,043	$228,517	8.29%
Sewer Administration				
Operations	$295,850	$288,150	$7,700	2.67%
Salaries & Wages	$134,880	$137,847	($2,967)	-2.15%
Sewer Collection Sys				
Operations	$26,500	$26,400	$100	0.38%
Salaries & Wages	$89,745	$87,630	$2,115	2.41%
Sewer Plant & CMC MUA				
Operations	$3,110,430	$3,152,350	($41,920)	-1.33%
Salaries & Wages				
Sewer Capital	$25,000	$25,000	$0	0.00%
Sewer Debt Service	$672,010	$614,316	$57,694	9.39%
Sewer Def Chrt/Stat Exp	$34,133	$27,699	$6,434	23.23%
Sewer Def Chrg/Ovexpd	$33,608	$10,436	$23,172	100.00%
Sewer Def Chrg-Unfund Ord			$0	0.00%
Total Sewer Budget	$4,422,156	$4,369,828	$52,328	1.20%
Total Water-Sewer Budget:	$7,408,715.72	$7,127,871	$280,845	3.94%

$229,971	Non-Discretionary
$50,874	Discretionary
$280,845	Total


WATER/SEWER UTILITY
2020 O/E BUDGET
$7,408,715.72
Debt Service
$1,737,250.00
23%
PERS
$15,000.00
0%
S&W
$875,250.00
12%
O/E
$4,781,215.72
65%
Debt Service
PERS
S&W
O/E

ANALYSIS OF BEACH TAG REVENUE FOR THE YEAR: **2018**

	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTALS
BEACH	$12,560.00	$1,460.00	$60,300.00	$9,904.00	$74,618.00	$348,946.00	$677,788.00	$627,812.00	$50,817.00			$67,580.00	$ 1,931,785.00
NSF													
TAX OFFICE	$80,442.00	$119,121.00	$153,039.00	$60,988.00	$44,856.00	$14,736.00	$5,320.00	$1,148.00	$0.00			$53,064.00	$ 532,714.00
													$ -
M.A.C.	$0.00	$0.00	$0.00	$0.00		$0.00	$0.00	$0.00	$0.00				$ -
TOTALS	$93,002.00	$120,581.00	$213,339.00	$70,892.00	$119,474.00	$363,682.00	$683,108.00	$628,960.00	$50,817.00	$0.00	$0.00	$120,644.00	$ 2,464,499.00
Y.T.D.	$93,002.00	$213,583.00	$426,922.00	$497,814.00	$617,288.00	$980,970.00	$1,664,078.00	$2,293,038.00	$2,343,855.00	$2,343,855.00	$2,343,855.00	$2,464,499.00	

ANALYSIS OF BEACH TAG REVENUE FOR THE YEAR: **2019**

	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTALS
BEACH	$21,660.00	$19,060.00	$84,060.00	$616.00	$113,176.00	$371,088.00	$646,612.00	$584,046.00	$22,454.00			$122,540.00	$ 1,985,312.00
NSF						($116.00)		($110.00)	$172.00				($54.00)
TAX OFFICE	$77,299.00	$96,484.00	$188,085.00	$35,072.00	$38,004.00	$11,372.00	$4,120.00	$330.00				$205,492.00	$ 656,258.00
NSF	($188.00)	$120.00	($204.00)	($20.00)	$64.00			$224.00					$ (4.00)
CONV												$25,400.00	$25,400.00
TOTALS	$98,959.00	$115,544.00	$272,145.00	$35,688.00	$151,180.00	$382,460.00	$650,732.00	$584,376.00	$22,454.00	$0.00	$0.00	$353,432.00	$2,666,970.00
Y.T.D.	$98,959.00	$214,503.00	$486,648.00	$522,336.00	$673,516.00	$1,055,976.00	$1,706,708.00	$2,291,084.00	$2,313,538.00	$2,313,538.00	$2,313,538.00	$2,666,970.00	

Increase $ 202,471.00

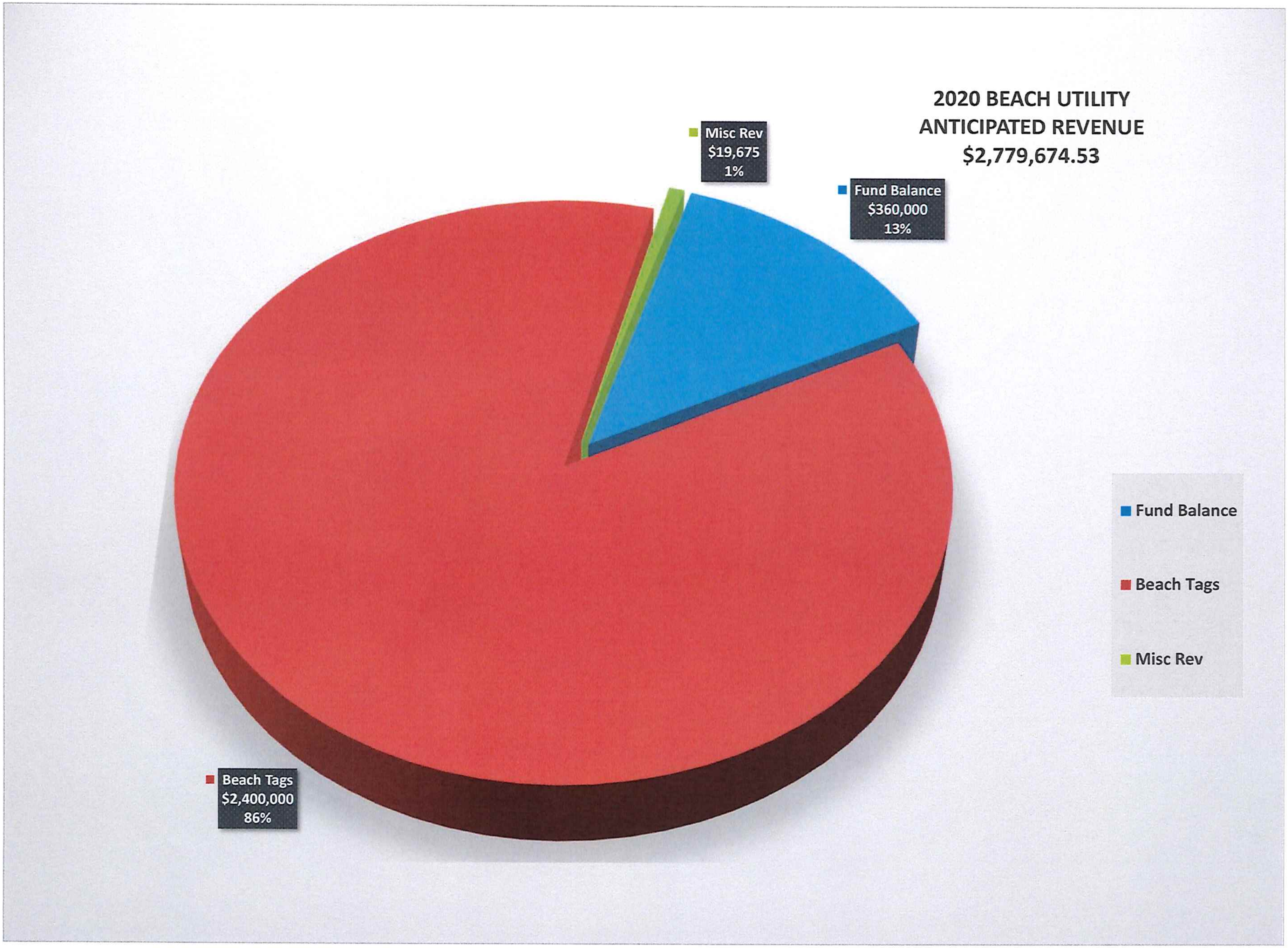
Due to the Jan. 1, 2020 rate change

BEACH UTILITY FUND
Analysis of Fund Balance

	2015	2016	2017	2018	2019	
REVENUES:						
Fund Balance Utilized	$224,245.00	$214,125.00	$214,125.00	$274,475.00	$301,834.02	
Fund Balance-Capital Fund						
Beach Fees	$2,576,796.00	$2,450,289.00	$2,409,700.00	$2,464,499.00	$2,666,944.00	
Other Credits to Income:						
Interest on Investments	$975.16	$1,285.93	$1,361.39	$1,481.23	$39,683.85	
MRNA	$7,407.00	$187.00	$1,483.00	$21.80	$369.00	
Reserve for Bonds/Notes	$0.00	$0.00	$0.00	$0.00		
Unexpd Bal Approp Res	$138,548.53	$119,913.88	$203,463.70	$155,921.03	$161,125.03	
Total Income	$2,947,971.69	$2,785,800.81	$2,830,133.09	$2,896,398.06	$3,169,955.90	
EXPENDITURES:						
Operations:						
Salaries & Wages	$1,421,425.00	$1,441,425.00	$1,464,425.00	$1,487,000.00	$1,557,000.00	
Other Expenses	$505,870.00	$527,350.00	$533,150.00	$548,975.00	$571,500.00	
Capital Improvements	$15,000.00	$100,000.00	$100,000.00	$150,000.00	$50,000.00	
Debt Service	$179,958.23	$183,820.14	$189,000.00	$210,309.02	$241,500.00	
Def Chrg & Stat Expenses	$152,500.00	$160,500.00	$173,000.00	$167,165.98	$186,834.02	
Refund prior year revenue						
Less:						
Canceled Appropriations	$0.00	$0.00	$0.00	$0.00	$0.00	
Total Expenditures	$2,274,753.23	$2,413,095.14	$2,459,575.00	$2,563,450.00	$2,606,834.02	
Excess in Revenue:	$673,218.46	$372,705.67	$370,558.09	$332,948.06	$563,121.88	
Fund Bal - January 1 (Yr)	$390,814.02	$839,787.48	$998,368.15	$1,154,801.24	$1,213,274.30	
	$1,064,032.48	$1,212,493.15	$1,368,926.24	$1,487,749.30	$1,776,396.18	
Decreased by:						
Surplus Used	($224,245.00)	($214,125.00)	($214,125.00)	($274,475.00)	($301,834.02)	
Fund Bal - December 31 (Yr)	$839,787.48	$998,368.15	$1,154,801.24	$1,213,274.30	$1,474,562.16	
					21.54%	Increase to Fund Balance
	Audited	Audited	Audited	Audited	Est. NGY 1/23/2020	

BEACH UTILITY
BUDGET-ANTICIPATED REVENUE:

	2/25/2020 BUDGET 2020		4/16/2019 BUDGET 2019	(+ -) BUDGET 20 vs 19	
Fund Balance	$360,000	12.95%	$301,834	$58,166	
Fund Balance - Capital Fund	$0	0.00%	$0	$0	
Misc Rev - Local:					
User Fees - Beach Tag Sales	$2,400,000	86.34%	$2,304,000	$96,000	
Misc Receipts - Interest on Investments	$19,675	0.71%	$1,000	$18,675	
Reserve for Payment of Bonds/Notes	$0	0.00%	$0	$0	
Total General Revenues:	$2,779,675	100.00%	$2,606,834	$172,841	6.63%

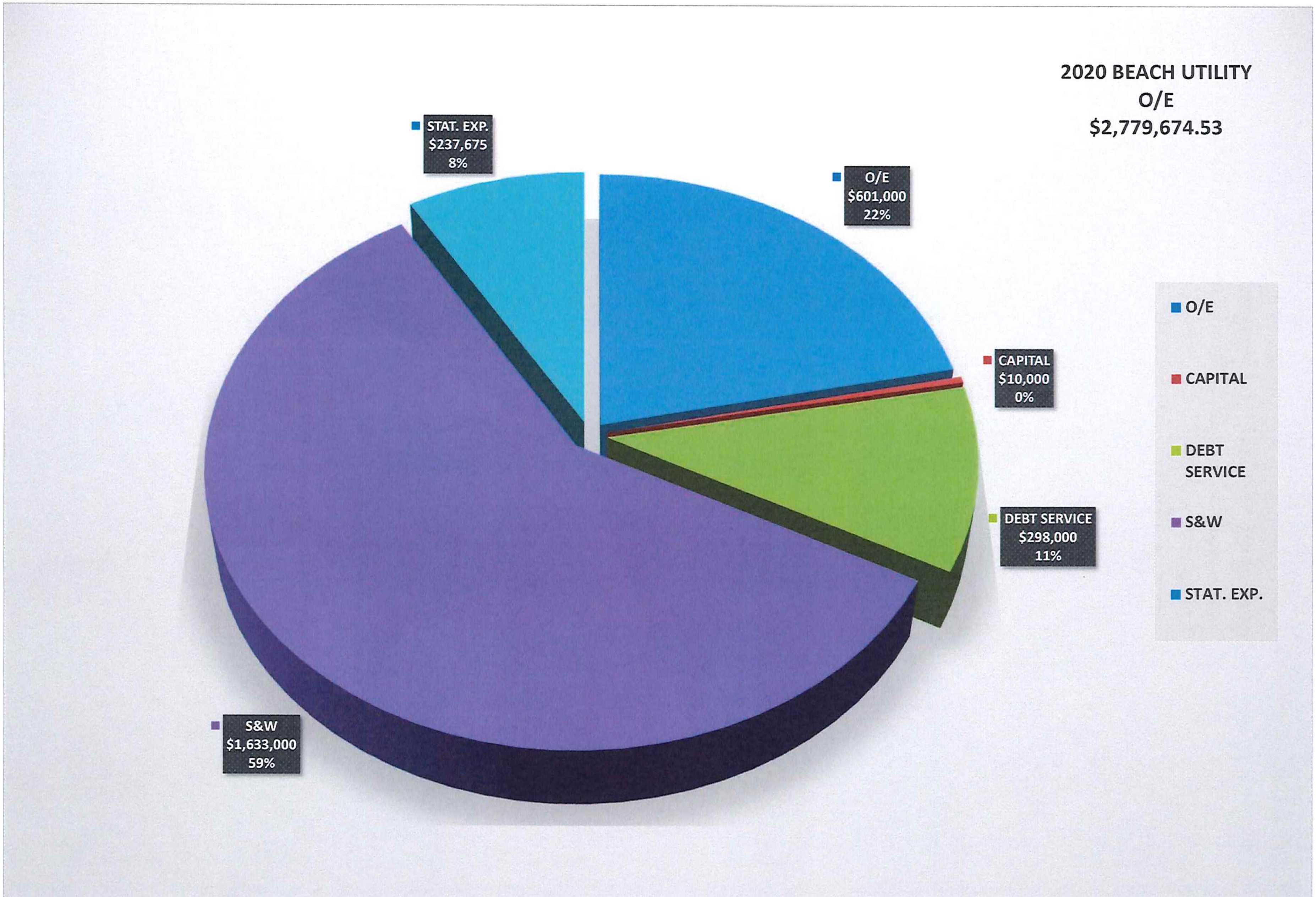

2020 BEACH UTILITY
ANTICIPATED REVENUE
$2,779,674.53
Misc Rev
$19,675
1%
Fund Balance
$360,000
13%
Beach Tags
$2,400,000
86%
Fund Balance
Beach Tags
Misc Rev

Beach Utility

Budget Code	Dept Name	Sal & Wages 2020		Sal & Wages 2019	Difference 20 v 19	Incr
100	General Administration	$5,000	0.31%	$5,000	$0	0.00%
130	Financial Administration	$10,000	0.61%	$10,000	$0	0.00%
145	Tax Collection Office	$5,000	0.31%	$5,000	$0	0.00%
240	Police Department	$75,000	4.59%	$75,000	$0	0.00%
265	Fire Department	$70,000	4.29%	$70,000	$0	0.00%
290	Road Repair & Maintenance	$150,000	9.19%	$150,000	$0	0.00%
305	Recycling Department	$20,000	1.22%	$0	$20,000	100.00%
310	Public Buildings & Grounds	$42,000	2.57%	$42,000	$0	0.00%
	Sub-total:	$377,000	23.09%	$357,000	$20,000	
380	Beach Front (lifeguards)	$886,000	54.26%	$870,000	$16,000	1.84%
385	Beach Tag Program	$370,000	22.66%	$330,000	$40,000	12.12%
	Sub-total:	$1,256,000	76.91%	$1,200,000	$56,000	
	Grand total:	$1,633,000	100.00%	$1,557,000	$76,000	4.88%
	SOCIAL SECURITY	$124,925		$119,111		
	Social Security - Budget Amt	$125,000		$114,000	$11,000	

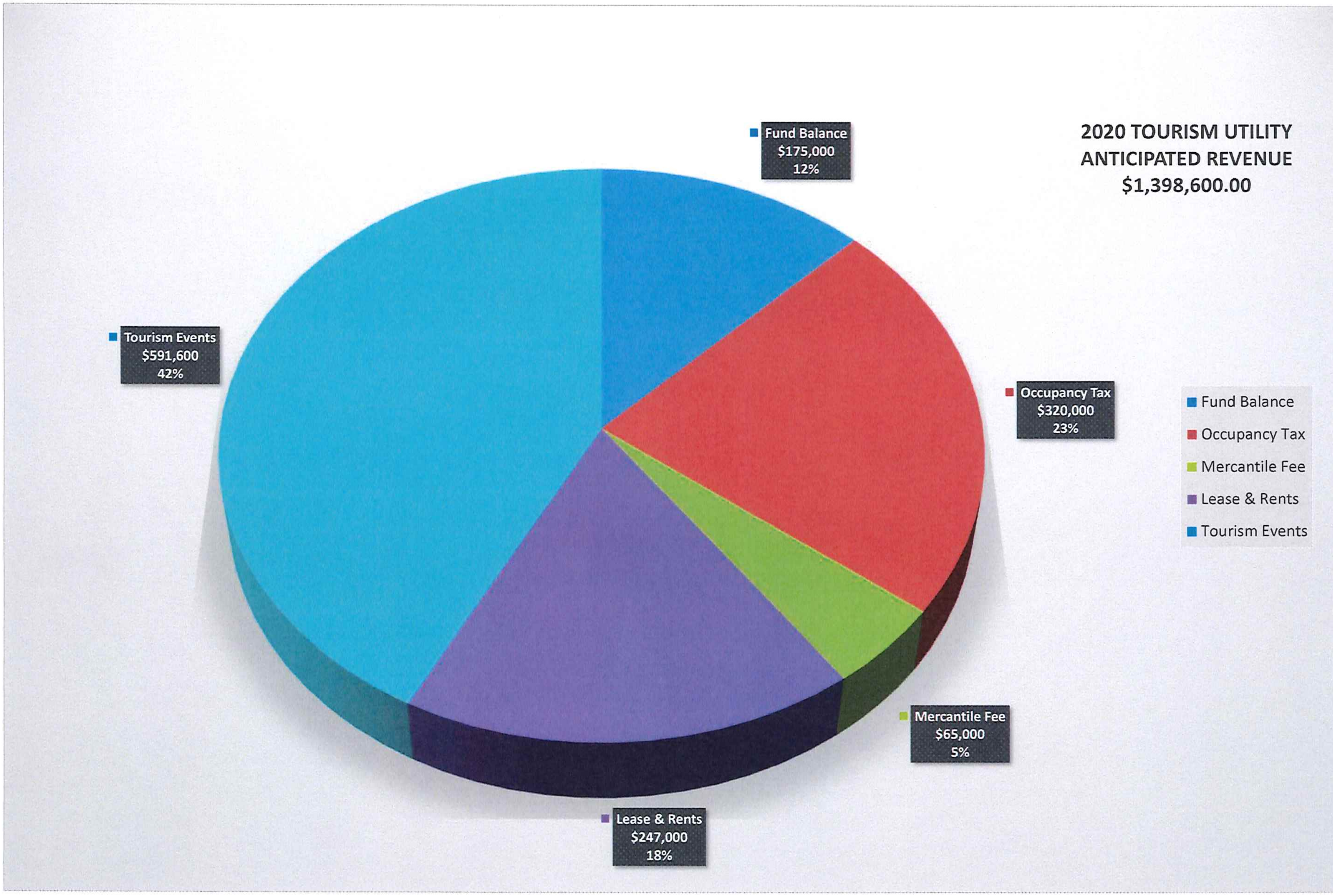
BEACH UTILITY

Budget Code	Dept Name	2020 Other Exps		2019 Other Exps	20 v. 19 Difference	Incr	
380	Beach Front (Lifeguards)	$118,500	10.33%	$114,200	$4,300	3.77%	
385	Beach Tag Program	$87,500	7.63%	$83,000	$4,500	5.42%	
	Beach Tag Office Rent	$45,000	3.92%	$45,000	$0	0.00%	
210	Liability Insurance	$12,000	1.05%	$12,000	$0	0.00%	
215	Worker's Compensation Insur	$17,500	1.53%	$17,500	$0	0.00%	
220	Group Health Insurance	$8,500	0.74%	$8,500	$0	0.00%	
130	Finance OE	$3,000	0.26%	$3,000	$0	0.00%	
135	Audit Services	$4,500	0.39%	$4,500	$0	0.00%	
155	Legal Services	$6,500	0.57%	$6,500	$0	0.00%	
165	Engineer, Architect & Planning	$47,500	4.14%	$17,500	$30,000	171.43%	Seawall/Promenade Committee R
290	Road Repair & Maintenance	$88,000	7.67%	$88,300	($300)	-0.34%	
305	Recycling Department	$14,000	1.22%	$14,000	$0	0.00%	
306	Sanitary Landfill	$6,500	0.57%	$5,500	$1,000	18.18%	
310	Public Buildings & Grounds	$180,000	15.70%	$152,000	$28,000	18.42%	Restroom Cleaning/Improvements
510	Capital Improvement Fund	$10,000	0.87%	$50,000	($40,000)	-80.00%	
730	Debt Service-Reimb Current Fd(old)		0.00%		$0		
730	Debt Service-Principal on Bonds	$220,000	19.19%	$150,000	$70,000	46.67%	
730	Debt Service-Interest on Bonds	$78,000	6.80%	$45,000	$33,000	73.33%	
730	Debt Service-Principal on Notes	$0	0.00%	$25,000	($25,000)	-100.00%	
730	Debt Service-Interest on Notes	$0	0.00%	$21,500	($21,500)	-100.00%	
	Deferred Chrg-Accrued Int on Bonds	$14,675	1.28%	$6,834	$7,841	114.73%	
	Social Security System	$125,000	10.90%	$120,000	$5,000	4.17%	
225	Unemployment Trust	$20,000	1.74%	$20,000	$0	0.00%	
	Lifeguard Pension	$40,000	3.49%	$40,000	$0	0.00%	
	Total O.E.	$1,146,675	100.00%	$1,049,834	$96,841	9.22%	
	Grand Total Budget:						
	Total S&W	$1,633,000	58.75%	$1,557,000	$76,000	4.88%	
	Total O.E.	$1,146,675	41.25%	$1,049,834	$96,841	9.22%	
		$2,779,675	100.00%	$2,606,834	$172,841		
					6.63%		


2020 BEACH UTILITY
O/E
$2,779,674.53
STAT. EXP.
$237,675
8%
O/E
$601,000
22%
CAPITAL
$10,000
0%
DEBT SERVICE
$298,000
11%
S&W
$1,633,000
59%
O/E
CAPITAL
DEBT SERVICE
S&W
STAT. EXP.

TOURISM UTILITY BUDGET

ANTICIPATED REVENUE:	**2020**		**2019**		**Diff**
Fund Balance	$175,000	12.51%	$150,000	11.28%	$25,000
Canceled Reserves	$0	0.00%	$0	0.00%	$0
	$175,000		$150,000		$25,000
Misc Rev - Local:					
Room Occupancy Tax (2%)	$320,000	22.88%	$278,000	20.90%	$42,000
Mercantile License Fee	$65,000	4.65%	$65,000	4.89%	$0
Lease & Rent Contracts	$247,000	17.66%	$287,000	21.58%	($40,000)
Tourism Fees & Events	$591,600	42.30%	$550,000	41.35%	$41,600
Total General Revenues:	$1,398,600	100.00%	$1,330,000	100.00%	$68,600
					5.16%


2020 TOURISM UTILITY
ANTICIPATED REVENUE
$1,398,600.00
Fund Balance $175,000 12%
Occupancy Tax $320,000 23%
Mercantile Fee $65,000 5%
Lease & Rents $247,000 18%
Tourism Events $591,600 42%
Fund Balance
Occupancy Tax
Mercantile Fee
Lease & Rents
Tourism Events

CITY OF CAPE MAY
OCCUPANCY TAX (2%) - BUDGET PROJECTION:

2019 ANTICIPATED BUDGET REVENUE: $1,393,000

	Projection	Actual-2019	Diff-Project	Rec'd	Actual-2018	Diff-Actual
Nov-18	$40,000.00	$72,183.70	$32,183.70	1/16/2019	$43,918.58	$28,265.12
Dec-18	$40,000.00	$52,390.28	$12,390.28	2/15/2019	$57,486.70	($5,096.42)
Jan-19	$12,000.00	$14,451.14	$2,451.14	3/14/2019	$16,528.80	($2,077.66)
Feb-19	$15,000.00	$21,616.65	$6,616.65	4/16/2019	$39,391.19	($17,774.54)
Mar-19	$24,000.00	$34,436.92	$10,436.92	5/15/2019	$34,036.26	$400.66
Apr-19	$50,000.00	$62,228.90	$12,228.90	6/14/2019	$54,361.46	$7,867.44
May-19	$100,000.00	$121,035.67	$21,035.67	7/16/2019	108,053.22	$12,982.45
Jun-19	$207,000.00	$236,873.58	$29,873.58	8/14/2019	$216,906.55	$19,967.03
Jul-19	$275,000.00	$362,001.61	$87,001.61	9/16/2019	$360,157.12	$1,844.49
Aug-19	$385,000.00	$420,091.73	$35,091.73	10/16/2019	$399,621.35	$20,470.38
Sep-19	$150,000.00	$166,439.13	$16,439.13	11/18/2019	$202,200.77	($35,761.64)
Oct-19	$95,000.00	$144,146.39	$49,146.39	12/16/2020	$103,862.63	$40,283.76
	$1,393,000.00	$1,707,895.70	$314,895.70		$1,636,524.63	$71,371.07

2019	**Budgeted**	**Received**	**Excess**
Current Fund	$1,115,000.00	$1,379,895.70	$264,895.70
Tourism Utility	$278,000.00	$328,000.00	$50,000.00
	$1,393,000.00	$1,707,895.70	$314,895.70

DCS 1/10/2020

2018	**Budgeted**	**Received**	**Excess**
Current Fund	$1,067,650.00	$1,263,554.24	$195,904.24
Tourism Utility	$245,000.00	**$372,970.39**	$127,970.39
	$1,312,650.00	$1,636,524.63	$323,874.63

Current Fund	$116,341.46	Allocated More to the Taxpayers
Tourism Utility	-$44,970.39	
	$71,371.07	

TOURISM UTILITY BUDGET

ANTICIPATED REVENUE:	**1/22/2020 2019**	**12/31/2019**	**Diff**
Fund Balance	$150,000	$150,000	$0
Canceled Reserves	$0	$0	$0
	$150,000	$150,000	$0
Misc Rev - Local:			
Room Occupancy Tax (2%)	$278,000	$328,000	$50,000
Mercantile License Fee	$65,000	$65,050	$50
Lease and Rent Contracts	$287,000	$247,250	($39,750)
Tourism Fees and Events	$550,000	$592,954	$42,954
	$1,180,000	$1,233,254	$53,254
Misc Receipts - Interest on Investments	$0	$15,773	$15,773
Total General Revenues:	$1,330,000	$1,399,028	$69,028
			5.19%

TOURISM UTILITY FUND
Analysis of Fund Balance

	2015	2016	2017	2018	2019
REVENUES:					
Fund Balance Utilized	$75,000.00	$75,000.00	$100,000.00	$125,000.00	$150,000.00
Fund Balance-Capital Fund					
Tourism Rev & Fees	$1,147,036.34	$1,236,514.26	$1,241,252.45	$1,297,698.93	$1,233,254.45
Other Credits to Income:					
Interest on Investments	$111.85	$188.32	$0.00	$428.34	$12,280.40
MRNA	$44,211.00	$1,424.00	$22,364.80	$4,604.17	$3,493.00
Unexpd Bal Approp Res	$51,467.39	$43,150.48	$112,258.93	$96,725.85	$119,630.64
Total Income	$1,317,826.58	$1,356,277.06	$1,475,876.18	$1,524,457.29	$1,518,658.49
EXPENDITURES:					
Operations:					
Salaries & Wages	$328,000.00	$374,000.00	$401,000.00	$452,000.00	$475,000.00
Other Expenses	$778,700.00	$781,100.00	$788,000.00	$793,000.00	$855,000.00
Capital Improvements					
Debt Service					
Def Chrg & Stat Expenses					
Refund of Prior Yr Revenue				$145.00	
Less:					
Canceled Appropriations					
Total Expenditures	$1,106,700.00	$1,155,100.00	$1,189,000.00	$1,245,145.00	$1,330,000.00
Excess in Revenue:	$211,126.58	$201,177.06	$286,876.18	$279,312.29	$188,658.49
Oper Deficit to be raised in future budg					
Def Chrg to future budgets					
Fund Bal - January 1 (Yr)	$216,962.68	$353,089.26	$479,266.32	$666,142.50	$820,454.79
	$428,089.26	$554,266.32	$766,142.50	$945,454.79	$1,009,113.28
Decreased by:					
Surplus Used	($75,000.00)	($75,000.00)	($100,000.00)	($125,000.00)	($150,000.00)
Fund Bal - December 31 (Yr)	$353,089.26	$479,266.32	$666,142.50	$820,454.79	$859,113.28
					4.50% ↑
	Audited	Audited	Audited	Audited	Estimated
					NGY 2/11/20

Tourism Utility

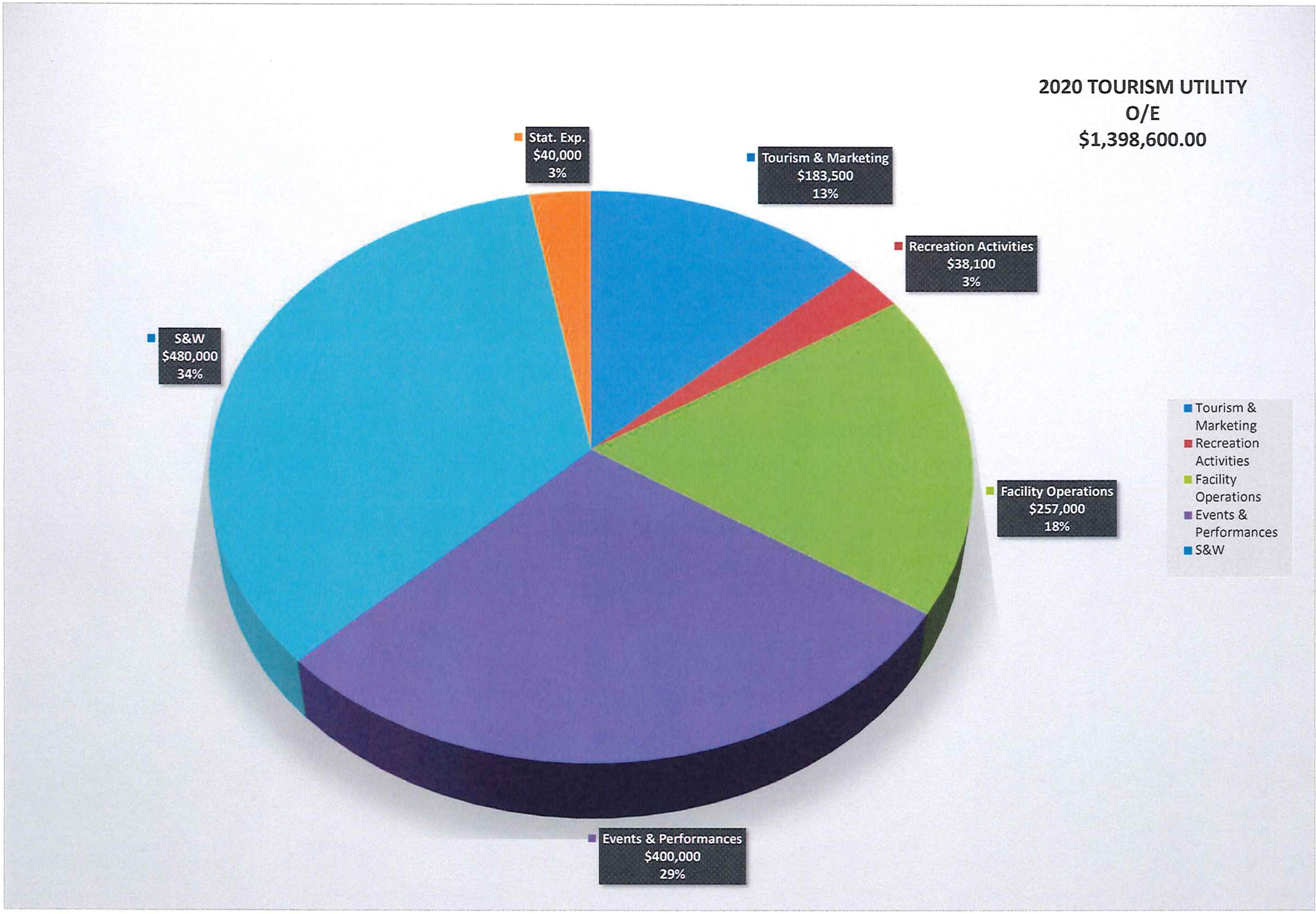
Budget Code	Dept Name	Sal & Wages 2020	Sal & Wages 2019	20 v 19 Diff
370	Dept Tourism & Rec			
	Salaries and Wages	$480,000	$460,000	$20,000

NGY 1/22/20

TOURISM UTILITY

Budget Code	Dept Name	2020 Other Exps		2019 Other Exps		20 v 19 Diff
370	Tourism & Marketing					
	Office M&S	$4,500	0.49%	$3,000	0.34%	$1,500
	Postage	$3,000	0.33%	$3,000	0.34%	$0
	Dues & Memberships	$2,500	0.27%	$3,000	0.34%	($500)
	Training & Literature	$1,500	0.16%	$500	0.06%	$1,000
	Misc.Expense	$5,000	0.54%	$6,000	0.69%	($1,000)
	Travel & Conference	$3,000	0.33%	$3,000	0.34%	$0
	Advertising/Promotions	$85,000	9.25%	$76,000	8.74%	$9,000
	Printing	$10,000	1.09%	$10,000	1.15%	$0
	Event & Performance Costs	$400,000	43.54%	$398,000	45.75%	$2,000
	Office Equipment Maint Cont.	$2,500	0.27%	$2,000	0.23%	$500
	Jitney (summer)	$20,000	2.18%	$6,000	0.69%	$14,000
	Travel Shows (joint)	$10,000	1.09%	$15,000	1.72%	($5,000)
	Ticketing System	$20,000	2.18%	$20,000	2.30%	$0
	Payroll	$1,500	0.16%	$1,500	0.17%	$0
	Professional Consultants	$15,000	1.63%	$15,000	1.72%	$0
		$583,500	63.52%	$562,000	64.60%	$21,500
200	Recreation Activities					
	Training & Literaure	$500	0.05%	$500	0.06%	$0
	Misc Expenses	$2,500	0.27%	$2,000	0.23%	$500
	Program Supplies/Entertainment	$15,000	1.63%	$15,000	1.72%	$0
	Trophies & Awards	$1,500	0.16%	$1,000	0.11%	$500
	Bus Trans Fees	$4,000	0.44%	$4,000	0.46%	$0
	Advertising	$1,000	0.11%	$2,000	0.23%	($1,000)
	League officials & maint exp	$1,500	0.16%	$1,500	0.17%	$0
	Swim Pool Rent	$5,000	0.54%	$5,000	0.57%	$0
	Pelican Place/Fitness Program R	$7,100	0.77%	$3,000	0.34%	$4,100
		$38,100	4.15%	$34,000	3.91%	$4,100
310	Facility Operations & Exps					
	Utilities (electric)	$85,000	9.25%	$85,000	9.77%	$0
	Utilities (gas)	$19,000	2.07%	$19,000	2.18%	$0
	Vehicle Maint.	$3,000	0.33%	$3,000	0.34%	$0
	Phone	$1,000	0.11%	$4,000	0.46%	($3,000)
	Fiber Optic/ WiFi Service	$21,000	2.29%	$21,000	2.41%	$0
	Cleaning & Maint Costs	$128,000	13.93%	$105,000	12.07%	$23,000
		$257,000	27.98%	$237,000	27.24%	$20,000
472	Social Security	$40,000	4.35%	$37,000	4.25%	$3,000
	Deferred Charges:					
	Overexpenditure	$0	0.00%	$0	0.00%	$0
	Prior Year Deficit	$0	0.00%	$0	0.00%	$0
	Total O.E.	$918,600	100.00%	$870,000	100.00%	$48,600
	Grand Total Budget:					
	Total S&W	$480,000	34.32%	$460,000	34.59%	$20,000
	Total O.E.	$918,600	65.68%	$870,000	65.41%	$48,600
		$1,398,600	100.00%	$1,330,000	100.00%	$68,600
	Revenue	$1,398,600		$1,330,000		$68,600
	Balanced/(Over-budget)	$0		$0		

NGY 1/22/20



2020 TOURISM UTILITY
O/E
$1,398,600.00
Stat. Exp.
$40,000
3%
Tourism & Marketing
$183,500
13%
Recreation Activities
$38,100
3%
S&W
$480,000
34%
Facility Operations
$257,000
18%
Events & Performances
$400,000
29%
Tourism & Marketing
Recreation Activities
Facility Operations
Events & Performances
S&W

CITY OF CAPE MAY
2020 BUDGET

CURRENT FUND	$20,595,019
BEACH UTILITY	$2,779,675
TOURISM UTILITY	$1,398,600
WATER-SEWER UTILITY	$7,408,716
	$32,182,009

Jerry Inderwies, City Manager
February 25, 2020

2020 Capital Requests:

		Request		Manager
	IT/General Office	$32,700	Computer/Tech Upgrades	$32,700
120	Clerks	$4,000	Computer (2)	$0
		$2,000	Desk	$0
		$500	Printer	$0
145	Tax Collector	$1,550	Scanner/Validator	$0
195	Construction Office	$35,000	Vehicle (Replace 2011 Escape)	$0
		$6,000	Computers	$0
240	Police Dept	$50,000	Utility Vehicle (Police)	$50,000
		$50,000	Utility Vehicle (Animal Control)	$40,000
		$17,000	Mobile LPR	$0
		$15,000	Low Speed Vehicle (Parking/SLEOs)	$0
		$300,000	Replace Police Station Radio System	$0
		$9,000	Tasers	$9,000
265	Fire Dept	$225,000	2020 Horton Type 3 Ambulance	$225,000
		$40,000	2020 Ford SUV - Deputy Chief	$0
		$50,000	Safety Equipment	$50,000
		$40,000	PPE	$40,000
		$30,000	Communications	$30,000
		$750,000	Apparatus - Rescue Engine Class A	$0
266	Fire Prevention	$30,000	Utility Vehicle	$0
290	Streets & Roads Dept	$750,000	2020 Road Program	$750,000
		$280,000	Case Loader	$280,000
		$6,800	A/C Recovery System	$6,800
		$52,750	Utility Truck - 4wd, plow, lift gate	$0
		$6,625	Jersey Barriers	$0
		$5,600	Bob Cat Trencher	$0
		$6,000	Barricades	$0
		$72,000	Leaf Vacuum 25 Yard	$0
		$900	Floor Jack - 22 Ton	$0
310	Buildings & Grounds			
		$200,000	City Hall Building Repair (Windows/Brick/Roof)	$200,000
		$280,000	DPW Vehicle Storage Building	$250,000
		$14,400	Bank St Lot (PAC)	$0
		$46,000	Utility Truck (Replace 2007 Utility)	$0
		$9,000	48" Mower	$0
		$8,000	Tools	$0
		$3,000	Thatcher (Arerator)	$0
		$25,000	Bike Racks	$25,000
241	Traffic Maintenance	$150,000	Metric Meter Units (PAC)	$0
		$50,000	Parking Meter Parts	$0
		$36,000	Sign Making Machine	$0
		$40,000	Street ID Replacement Program	$0
	Vehicle Maintenance		Fleet Maintenance Equipment	
	Court	$9,500	Office Furniture	$9,500

Convention Hall	TBD	Convention Hall Backup Generator	$0
	$100,000	Convention Hall Roof/Bldg Repairs	$100,000
	$15,000	Backdrop Curtain for Hall	$15,000
	$10,000	Timing System for Waves Swim Team	$10,000
	$2,000	Outdoor Message Center - Rotary Park	$2,000
	$15,000	Low Speed Vehicle	$0
	$34,000	Roller Rink Tile Floor	$0
	$11,560	6 Wall Racks for Storage Room	$0
	$9,200	Fork Lift	$0
	$8,000	Mezzanine for Stage End	$0
	$1,200	Chairs	$0
	TBD	Lights in Main Ball Room	$0
	$1,600	Commercial Umbrella Rack	$0
	$5,000	Trash Receptacles	$0
	$3,951,885		$2,125,000
		Capital Improvement Fund - Downpayment (5%)	$106,250

600 **2020 Capital Requests:**

Water-Sewer Utility			**Manager**	
	$1,000,000	2020 Road Program	$700,000	
	$1,000,000	Design Water Treatment Plant	$800,000	
	$12,000	Inspect & Clean Contact Tanks at WTP	$12,000	
	$50,000	Insertion Valves for Fire Hydrants (various locations)	$50,000	
	$7,500	Chlorine Analyzer in WTP	$8,000	
	$300,000	Inflow and Infiltration Study	$300,000	
	$30,000	Pick Up Truck (4-Wheel Drive) for Well Road	$30,000	
	$20,000	Automation for interconnect with Lower Township	$20,000	
	$45,000	Garage	$0	
	$7,000	Hand-Held GPS	$7,000	
	$3,000	Jumping Jack Trench Compactor	$3,000	
	$5,000	Improve Facilities in WTP	$0	
	$2,500	Various Small Tools for WTP	$0	
	$250,000	Leak Detection Study	$0	
	$1,000,000	Repair/Repaint Mad Ave Elevated Tank	$0	
	$1,000,000	Repaint/Repair Canninghouse Lane Stand Pipe	$0	
	$320,000	Water Transmission Main	$320,000	
	$5,052,000		$2,250,000	
Beach Utility			**Manager**	
	$20,000	Mt Vernon Trail Upgrades	$20,000	
	$30,000	Vehicle - Replace 2007 Ford Escape	$30,000	
	$18,000	All Terrain Vehicle	$18,000	
	$35,000	4wd Truck - Replace Ford Explorer SportTrac	$35,000	
	$200,000	Restroom Trailers	$0	
	$37,500	Beachfront Promenade Work	$35,000	
	$60,000	30 x 60 Storage Shed	$0	Prior Capital
	$400,500		$138,000	